PERIYARUNIVERSITY

PERIYAR PALKALAI NAGARSALEM-636011

DEGREEOFBACHELOROF COMMERCE

CHOICEBASEDCREDITSYSTEM

Syllabusfor

B.COM.

(COMPUTERAPPLICATION)

(SEMESTERPATTERN)

(For Candidates admitted in the Colleges affiliated to Periyar University from 2021-2022 onwards)

REGULATIONSFORUNDERGRADUATEDEGREECOURSES

INSCIENCES, HUMANITIES, SOCIAL SCIENCES AND COMMERCE

CBCSPATTERNwitheffectfrom2010-2011

Definitions:

Programme: "Programme" means a course of studyleading to the award of a degree in discipline.

Course :"Course"referstoasubjectofferedunderthedegreeprogramme.

PartI :Tamil/Otherlanguages:means"Tamil/other languages" offeredunderPartIofthe

programme.

PartII :English:means"English"languageofferedunderPartIIoftheprogramme.

PartIII

: Means ``the core courses'' related to the programme concerned including (Core Courses'') and the core courses ``related to the programme concerned including (Core Courses'') and the core courses ``related to the programme concerned including (Core Courses'') and the core courses ``related to the programme concerned including (Core Courses'') and the core courses ``related to the programme concerned including (Core Courses'') and the core courses ``related to the programme concerned including (Core Courses'') and the core courses ``related to the programme concerned including (Core Courses'') and the core courses ``related to the programme concerned including (Core Courses'') and the core courses ``related to the programme concerned including (Core Courses'') and the core courses ``related to the core course ``related to the core courses ``related to the core courses ``related to the core c

ses)practicalsofferedunder PartIIIof theprogramme.

PartIII :Means"Alliedcourses" offeredunderpart-

IIIoftheprogramme, which is (Allied Courses) innature but related to

theprogrammeconcerned.

PartIII :means"Elective

courses"related to the core courses of the programme concerned. (Elective Co

urses)offeredunderPartIIIoftheprogramme.

PartIV : MeansbasicorientationinTamil languageofferedunderPartIV(i)ofthe

i) **Tamil**: programme (as name of the course) for those students who have notstudiedTamil upto 12th standard.

- **ii) Advanced Tamil**: Means, Advanced level Tamil offered under Part IV of the programme to students who have studied Tamil language upto 12thstandard and chosen other languages under part I of the programme butwouldliketo advancetheirTamil languageskills.
- **iii)Non-Major Electives** Means elective subjects offered under Part IV (iii)option is being given not concerned with major but are to be selected bystudentswhohavenotoptedfor(either)AdvanceTamilorTamil(asmandated).
- **iv) Skill based Courses** means the courses offered as skill based coursesunderPartIV (vi)ofthe programmeaimed atimpartingAdvancedSkill.
- v) Foundation Course: means courses such as
 - 1) ValueEducation(1styearISemester)
 - 2) EnvironmentalStudies(1styearIISemester)

PartV : "ExtensionActivities": meansallthoseactivities under NSS/NCC/Sports/YRC programme and other co and extracurricular activities offered under partVofthe programme.

A detailed explanation of the above with relevant credits are given under "Scheme of Examination along with Distribution of Marks and Credits"

Duration: Means the stipulated years of study to complete a programme asprescribed by the University from time to time. Currently for the undergraduate programme the duration of study is THREE years. These regulations shall apply to the regular course of study in approved institutions of the University.

Credits: Means the weightage given to each course of study (subject) by the experts of the Board of Studies concerned.

CreditSystem: Means, the course of study under this regulation, where we ightage of credits are spread over to different semesters during the period of study and the Cumulative Grade Point Average shall be awarded based on the credits earned by the students. A total of 140 credits are prescribed for the Undergraduate Programme (Three years).

Choice Based Credit System: All Undergraduate Programmes offered by the University shall be under Choice Based Credit System (CBCS). This is toenhance the quality and mobility of the students within and between the Universities in the country and abroad.

1. EligibilityforAdmission to theCourse

Anyoneofthesubjectsmustbestudied at the +2 levelAccountancy/Commerce/Mathematics/BusinessMathematics/Statistics/ComputerScience.

2. Duration of theCourse

The course shall extend over a period of threeyears comprising of sixsemesters withtwo semesters in one academic year. There shall not be less than 90 working days foreach semester. Examination shall be conducted at the end of every semester for therespectivesubjects.

Each semester have 90 working days consists of 5 teaching hours per working day. Thus, each semester has 450 teaching hours and the whole programme has 2600 teaching hours.

3. CourseofStudy

The course of study for the UG degree courses of all branches shall consist of the following:

Part-I:Tamil

Tamil or any one of the following modern/classical languages i.e. Telugu, Kannada, Malayalam, Hindi, Sanskrit, French, German, Arabic&Urdu.

The subject shall be offered during the **first two semesters** with one examination attheend of each semester (2 courses—6 credits).

Part-II: English

The subject shall be offered during the **first two semesters** with one examination attheend of each semester (2 courses –6 credits).

Part-III:

Coresubject

As prescribed in the scheme of examination. Examination shall be conducted in theore subjects at the end of every semester. For the programmes with 2 semesterlanguages, 18 corecourses with 81 credits are to be of fered.

AlliedSubjects

As prescribed in the scheme of Examination, four subjects, one each in I,II,III andIV semesterforatotalof16 credits are tobeoffered.

Electivescourses

Two elective courses with 10 credits are to be offered one in the Vsemester and one in the VI Semester. Elective subjects are to the selected from the list of electivesprescribed by the Board of Studies concerned. Anyone group can be selected.

Part-IV

1. (a) Those who have not studied Tamil upto X std / XII std and taken a non-Tamillanguage under Part-I shall take Tamil comprising of two courses with 2 credits each(4 credits). The course content of which shall be equivalent to that prescribed for the6th standard by the Board of Secondary Education and they shall be offered in thethirdandfourth semesters.

There shall be no external (University) examinations and the students shall beassured as per the scheme of continuous internal assessment (CIA) for the totalmarksprescribed.

(b) Those who have studied Tamil up to XII stdand taken a non-Tamil languageunder Part-I shall take Advanced Tamil comprising of two courses with 2 credits each(4credits) in the **third andfourthsemesters.**

(OR)

(c) Others who do not come under the above a+b categories can choose the following non-major electives comprising of two courses with 2 credits each (4 credits) in the third and fourth semesters.

2. SkillBasedSubjects:

All the UG programmes shall offer four courses of **skill based subjects two each inIII, & IV** semesters with 3 credits each (12 credits) for which examination shall beconducted theen of the respective semesters.

3. EnvironmentalStudies:

All the UG programmes shall offer a course in Environmental Studies subjects and itshall be offered in the second semester. Examination shall be conducted at the end ofthesemester (onecoursewith 2 credits).

4. ValueEducation:

All the UG programmes shall offer a course in "Value Education – Human Rights" subjects and it shall be offered in the first semester. Examination shall be conducted at the end of the semester (one course with 2 credits).

PartV:ExtensionActivities(OneCredit)

Every student shall participate compulsorily for period of not less than two years (4semesters)in anyoneofthefollowingprogrammes.

NSS

NCC

Sports

YRC

OtherExtracurricularactivities.

The student's performance shall be examined by the staffin-charge of extension activities along with the Head of the respective department and a senior member of the Department on the following parameters. The marks shall be sent to the Controller of Examinations before the commencement of the final semester examinations.

20% of marks for Regularity of attendance.

60% of marks for Active Participation in classes/ camps/ games/ special Camps/programmesin thecollege/District/State/ Universityactivities.

10% of marks for Exemplaryawards/Certificates/Prizes.

10% of marks for Other Social components such as Blood Donations, Fine Arts, etc.

The above activities shall be conducted outside the regular working hours of the college. The mark sheet shall carry the gradation relevant to the marks awarded to the candidates.

A	-	Exemplary	-	80andabove
В	-	Verygood	-	70-79
C	-	Good	-	60-69
D	-	Fair	-	50-59
E	-	Satisfactory	-	40 - 49

This grading shall be incorporated in the mark sheet to be issued at the end of thesemester. (Handicapped students who are unable to participate in any of the aboveactivities shall be required to take a test in the theoretical aspects of anyone of the above fields and begraded and certified accordingly).

4. Requirementtoappearfortheexaminations

- a) A Candidate shall be permitted to appear for the university examinations for anysemester (practical/theory) if he/she secures **not less than 75%** of attendance in thenumberofworkingdaysduringthe semester.
- b) A candidate who has secured **less than 75% but 65%** and above attendance in anysemester has to pay fine of Rs.500/- and a candidate shall be permitted to appear fortheuniversityexamination in that semesteritself.
- c) A candidate who has secured **less than 65% but 50%** and above attendance in anysemester has to pay fine of Rs.500/- and can appear for both semester papers together attheend ofthelater semester.
- d) A candidate who has secured **less than 50%** of attendance in any semester shall notbe permitted to appear for the regular examinations and to continue the study in the subsequent semester. He/she has to rejoin the semester in which the attendance is less than 50%.

5. Schemeofexamination

Asgivenintheannexure.

6. Restrictionstoappearfortheexaminations

- a) Any candidate having arrear paper(s) shall have the option to appear in any arrearpaperalongwith the regularsemesterpapers.
- b) Candidates who fail in any of the course of Part I, II, III, IV & V of UG degreeexaminations shall complete the course concerned within 5 years from the date ofadmission to the said programme, and should they fail to do so, they shall take theexamination in the texts/ revised syllabus prescribed for the immediate next batch of candidates. If there is no change in the texts/syllabust hey shall appear for the examination that course with the syllabus in vogue until there is a change in textsorsyllabus.Intheeventofremovalofthatcourseconsequenttochangeofregulation and / or curriculum after 5 year period, the candidates shall have to takeup an equivalent revised syllabus course the as suggested by the Chairman and fulfill the requirements as per the regulation curriculum for the award of the degree.

7. MediumofInstructionandexaminations

The medium of instruction and examinations for the courses of PartI,II & IV shall be the language concerned. For part III courses other than modern languages, the medium of instructions hall be either Tamilor English and the medium of instructions. For modern languages, the medium of instructions. For modern languages, the medium of instruction and examination shall be the language concerned.

8. SubmissionofRecordNoteBooksforpracticalexaminations

Candidates appearing for practical examinations should submit bonafide Record NoteBooksprescribedforpractical examinations, otherwise the candidates shall not be permitted to appear for the practical examinations.

9. PassingMinimum

- a) Acandidatewhosecures**notlessthan40%intheUniversity(external)**Examination and 40% marks in the external examination and continuous internalassessment put together in any course of Part I, II, III & IV shall be declared to havepassedtheexamination in thesubject (theoryorPractical).
- b) A candidate who secures not less than 40% of the total marks prescribed for the subject under part IV degree programme irrespective of whether the performance is assessed at the end semester examination or by continuous internal assessment shall be declared to have passed in that subject.
- c) A candidate who passes the examination in all the courses of Part I, II, III, IV& Vshallbedeclared to havepassed, thewholeexamination.

10. Distribution

Table -1(A): The following are the distribution of marks for external and internal for University (external) examination and continuous internal assessment and passing minimum marks for theory papers of UGprogrammes.

Table-1(A)

		EXTERNAL	INTERNAL Overall		Overall
TOTAL MARKS	Max. marks	PassingMin imum forexternalalo ne	Max. marks	PassingMin imum forexternalalo ne	PassingMinimum for totalmarks (Internal +External)
100	75	30	25	10	40

Table -1(B): The following are the distribution of marks for continuous internal assessments in theory papers of UG programmes:

Table -1 (B)

S.No.	ForTheory-UGCourses	DistributionofMarks
1.	Tests	15
2.	Assignment(2Nos.)	5
3.	Attendance	5
	TotalMarks	25

Table–2(A):ThefollowingarethedistributionofmarksforUniversity(external)examinations and continuous internal assessments and passing minimum marks for the **practicalcoursesofUG programmes**.

Table-2(A)

		EXTERNAL	INTERNAL		Overall	
TOTAL MARKS	Max. marks	PassingMin imum forexternalalo ne	Max. marks	PassingMin imum forexternalalo ne	PassingMinimum for totalmarks (Internal +External)	
100	75	30	25	10	40	

Table -2(B): The following are the distribution of marks for the continuous internal assessment in UG practical courses:

Table-2(B)

S.No.	ForTheory-UGCourses	DistributionofMarks
1.	Tests	15
2.	Assignment(2Nos.)	5
3.	Attendance	5
	TotalMarks	25

The following courses shall have end semester examinations and Continuous Internal Assessment:

Table-3

S.No.	Subject	Internal	External	Total
1.	ValueEducation	25	75	100
2.	EnvironmentalStudies	25	75	100
3.	Non–MajorElectives–3 rd semester	25	75	100
4.	Non-MajorElectives-4semester	25	75	100

However, for those students who select "Tamil" under Part IV, the examinations shallbe **only on a Continuous Internal Assessment (CIA)** as furnished in the syllabus. Themarksshall befurnished to the COE by the respective colleges.

11. Grading

Once the marks of the CIA and end-semester examinations for each of the course areavailable, they shall be added. The mark thus obtained shall then be converted to therelevantlettergrade, gradepoint asperthedetails given below:

Table-4 Conversion of Marksto Grade Points and Letter Grade (Performance in a Course/Paper)

RANGEOFMARKS	GRADEPOINTS	LETTERGRADE	DESCRIPTION
90-100	9.0-10.0	О	Outstanding
80-89	8.0-8.9	D+	Excellent
75-79	7.5-7.9	D	Distinction
70-74	7.0-7.4	A+	VeryGood
60-69	6.0-6.9	A	Good
50-59	5.0-5.9	В	Average
40-49	4.0-4.9	С	Satisfactory
00-39	0.0	U	Re-appear
ABSENT	0.0	AAA	ABSENT

- i =Credits earned forcoursei in anysemester.
- Gi =GradePoint obtainedforcoursei in anysemester.
- n = referstothesemesterinwhichsuchcoursewerecredited.

Gradepointaverage(foraSemester):

Calculation of gradepoint averages emester-wise and part-wise is as follows:

GRADEPOINTAVERAGE [GPA]=ΣiCiGi/ΣiCi

Sumof themultiplication of gradepoints by the credits of the courses of fered under each part

GPA=

Sumof themultiplication of gradepoints by the credits of the courses of fered under each part

Sumof themultiplication of gradepoints by the credits of the courses of the courses under each part in a semester

$Calculation of\ Grade Point Average (CGPA) (for the entire programme):$

Acandidatewhohaspassedalltheexaminationsunderdifferentparts(Part-ItoV)iseligibleforthefollowingpart-wisecomputedfinalgradesbasedontherangeofCGPA:

CUMULATIVEGRADE POINTAVERAGE[CGPA]=ΣηΣίCηίGηί /ΣηΣίCηί

	Sumofthemultiplication of gradepoints by the credits of the entire programme under each part
CGPA=	
	Sumofthecredits ofthecourses oftheentireprogrammeundereachpart

Table-5

CGPA	GRADE
9.5 – 10.0	O+
9.0and abovebut below9.5	0
8.5and abovebut below9.0	D++
8.0and abovebut below8.5	D+
7.5and abovebut below8.0	D
7.0and abovebut below7.5	A ++
6.5and abovebut below7.0	A +
6.0and abovebut below6.5	A
5.5and abovebut below6.0	B+
5.0and abovebut below5.5	В
4.5and abovebut below5.0	C+
4.0and abovebut below4.5	C
0.0and abovebut below4.0	U

12. ImprovementofMarks inthesubjectsalreadypassed

Candidates desirous of improving the marks awarded in a passed subject in their firstattempt shall reappear once within a period of subsequent two semesters. The improvedmarks shall be considered for classification but not for ranking. When there is no improvement, the reshall not be anything ein the original marks already awarded.

13. Classification of Successful candidates

A candidate who passes all the examinations in Part I to Part V securing followingCGPA and Gradesshallbedeclared as follows for Part II or Part III:

Table-6

CGAP	GRADE	CLASSIFICATIONOF FINALRESULTS	
9.5 – 10.0	O+	FirstClass–Exemplary*	
9.0and abovebut below9.5	О	Thisterass Exemplary	
8.5and abovebut below9.0	D++		
8.0and abovebut below8.5	D+	FirstClasswithDistinction*	
7.5and abovebut below8.0	D		

7.0and abovebut below7.5	A++		
6.5and abovebut below7.0	A+	FirstClass	
6.0and abovebut below6.5	A		
5.5and abovebut below6.0	B+	SecondClass	
5.0and abovebut below5.5	В	SecondClass	
4.5and abovebut below5.0	C+	ThirdClass	
4.0and abovebut below4.5	С	Timuciass	

- a. A candidate who has passed all the Part-III subjects examination in the first appearancewithin the prescribed duration of the UG programmes and secured a CGPA of 9 to 10and equivalent grades "O" or "O+" in part III comprising Core, Electives and Alliedsubjects shall beplaced in the the category of "First Class—Exemplary".
- **b.** A candidate who has passed all the Part-III subjects examination in the first appearancewithin the prescribed duration' of the UG programmes and secured a CGPA of 7.5 to 9and equivalent grades "D" or "D+" or "D++" in part III comprising Core, Electives and Allied subjects shall be placed in the category of "First Class with Distinction".
- c. A candidate who has passed all the Part-I or Part-II or Part-III subjects examination of the UG programmes and secured a CGPA of 6 to 7.5 and equivalent grades "A" or "A+" or "A++" shall be declared to have passed that parts in "First Class".
- **d.** A candidate who has passed all the Part-I or Part-II or Part-III subjects examination of the UG programmes and secured a CGPA of 5.5 to 6 and equivalent grades "B" or "B+" shall be declared to have passed that parts in "Second Class".
- **e.** A candidate who has passed all the Part-I or Part-II or Part-III subjects examination ofthe UG programmes and secured a CGPA of 4.5 to 5 and equivalent grades "C" or "C+" shall be declared to have passed that parts in "Third Class".
- f. There shall be no classifications of final results, therefore, award of class for Part IVand Part V, however, those parts shall be awarded with final grades in the end semesterstatementsofmarks and in the consolidated statement of marks.

14. ConfermentoftheDegree:

NocandidateshallbeeligibleforconfermentoftheDegreeunlesshe/she

i. Hasundergonetheprescribedcourseofstudyforaperiodofnotlessthansixsemestersina ninstitutionapprovedby/affiliatedtotheUniversityorhasbeen

exempted from in the manner prescribed and has passed the examinations as have been prescribed thereof.

ii. Has completed all the components prescribed under Parts I to Part V in the CBCSpatternto earn 140credits.

iii

HassuccessfullycompletedtheprescribedFieldWork/InstitutionalTrainingasevi dencedbycertificate issued bythe Principal ofthe College.

15. Ranking

A candidate who qualifies for the UG degree course passing all the examinations in thefirst attempt, within the minimum period prescribed for the course of study from thedate of admission to the course and secures I class shall be eligible for ranking and suchranking shall be confined to 10% of the total number of candidates qualified in that particular branch of study, subject to a maximum of 10 ranks. The improved markshall not betaken into consideration for ranking.

16. AdditionalDegree

a) Thefollowingisthenormsprescribedforstudentsadmitted from 2010-11 onwards.

AnycandidatewhowishestoobtainanadditionalUGdegreenotinvolvinganypractical shall be permitted to do so and such a candidate shall join a college in the IIIyear of the course and he/she shall be permitted to appear for part III alone by grantingexemption from appearing PartI, Part II, Part IV and Part V and common alliedsubjects (if any), already passed by the candidate. And a candidate desirous to obtain anadditionalUGdegreeinvolvingpracticalshallbe[permittedtodosoandsuchcandidate shall join a college in the II year of the course and he/she be permitted toappear for Part III alone by granting exemption from appearing for Part I, Part II, PartIV and Part V and the common allied subjects. If any, already passed. Such candidatesshould obtain exemptionfrom theuniversitybypayinga feeofRs.500/-.

b) Thefollowing is forstudents admitted prior to 2008-09:

AnycandidatewhowishestoobtainanadditionalUGdegreenotinvolvinganypractical shall be permitted to do so and such a candidate shall join a college in the IIIyear of the course and he/she shall be permitted to appear for part III alone by grantingexemption from appearing PartI, Part II, Part IV and Part V and common alliedsubjects (if any), already passed by the candidate. And a candidate desirous to obtain a additional UG degree involving practical shall be [permitted to do so and suchcandidate shall join a college in the II year of the course and he/she be permitted toappear for Part III alone by granting exemption from appearing for Part I, Part II, PartIV and Part V and the common allied subjects. If any, already passed. Such candidatesshould obtain exemptionfrom theuniversitybypayinga feeofRs.500/-.

17. EveningCollege

The above regulations shall be applicable for candidates under going the respective courses in Evening Colleges also.

18. QuestionPaperPattern

Table-7

Maximum75Marks-whereverapplicable						
SectionA	MultipleChoiceQuestions	15*1=15	15questions –3each from everyunit			
SectionB	Shortanswerquestionsof either/ ortype(like1.aorb)	2*5=10	2questions –1each from everyunit			
SectionC	Essaytypequestionofanyth reeoutoffivequestions.	5*10=50	5 questions – 1 eachfrom every unit withinternalchoiceof (a)			
			or(b).			

19. Syllabus

The syllabus for various courses shall be clearly demarcated into five viable units ineachpaper/subject.

20. Revisionof Regulationsand Curriculum

The above Regulation and Scheme of Examinations shall be in vogue without anychange for a minimum period of three years from the date of approval of their approval. The University may revise/amend/change the Regulations and Scheme of Examinations, if found necessary.

21. TransitoryProvision

Candidates who have undergone the Course of Study prior to the Academic Year 2008-2009 shall be permitted to take the Examinations under those Regulations for a periodof four years i.e. upto and inclusive of the Examination of April 2013 thereafter they shall be permitted to take the Examination only under the Regulations in force at that time.

(For the students admitted during the academic year 2021-2022 and onwards)MODELSCHEMEOFEXAMINATION: CBCSPATTERN (WITH2SEMLANGUAGE PAPERS)

Part StudyCo mponents CourseTitle Ins. hrs /wee k Dur.H rs		Ex	Exam					
		CourseTitle	/wee		CIA	Uni.e xam	Total	Credit
SEMESTERI								
I	Language	Tamil - I	6	3	25	75	100	3
II	Language	English-I	6	3	25	75	100	3
III	COREI	PrinciplesofAccountancy	5	3	25	75	100	4
III	CORE II	BusinessCommunication	3	3	25	75	100	2
III	CORE III	Professional English forCommerce and Management -I	4	3	25	75	100	4
III	ALLIEDI	BusinessApplicationSoftware	4	3	25	75	100	2
IV		ValueEducation	2	3	25	75	100	2
		SEMESTI	ERII					
I	Language	Tamil-II	6	3	25	75	100	3
II	Language	English-II	4	3	25	75	100	3
II	NMSDC	LanguageProficiency forEmployability- EffectiveEnglish	2	2	25	75	100	2
III	COREIV	FinancialAccounting	5	3	25	75	100	4
III	COREIV	ComputerPractical –I(MS Office)	3	3	25	75	100	2
III	CORE VI	ProfessionalEnglishfor Commerce and Management - II	4	3	25	75	100	4
III	ALLIEDII	DatabaseManagementSystem	4	3	25	75	100	2
IV	EVS	EnvironmentalStudies	2	3	25	75	100	2
SEMESTERIII								
III	COREV	Business Law	5	3	25	75	100	4
III	CORE VI	CorporateAccounting-I	6	3	25	75	100	4
III	CORE VII	FundamentalsofComputerandT ally	5	3	25	75	100	4
III	ALLIEDIII	BusinessStatistical Methods	6	3	25	75	100	4

	~		_	_	2			
IV	SBEC- I	FinancialMarket	2	3	25	75	100	2
IV	SBEC- II	Marketing	2	3	25	75	100	2
IV	NMEC-I	Marketing	2	3	25	75	100	2
IV	NMSDC	Digital Skills for Employability – Microsoft Office Essentials	2	3	25	75	100	2
		SEMESTE	ERIV					
III	COREVIII	E-Commerce	5	3	25	75	100	5
III	COREIX	CorporateAccounting- II	6	3	25	75	100	5
III	COREX	ComputerPractical-II(Tally)	5	3	25	75	100	4
III	ALLIEDIV	BusinessStatisticalDecision Techniques	6	3	25	75	100	4
IV	SBEC- NMSDC	Digital Skills forEmployability - OfficeFundamentals	2	2	25	75	100	2
IV	SBEC III	Project Methodology	2	3	25	75	100	3
IV	SBECIV	HumanResourceManagement	2	3	25	75	100	3
IV	NMEC-II	HumanResourceManagement	2	3	25	75	100	2
		SEMESTI	ERV					
III	CORE XI	CostAccounting	6	3	25	75	100	5
III	CORE XII	PrinciplesandPracticeofA uditing	5	3	25	75	100	4
III	COREXIII	IncomeTaxLawandPractice-I	6	3	25	75	100	5
III	COREXIV	SoftwareDevelopmentwith VisualProgramming	6	3	25	75	100	4
III	Elective- I		5	3	25	75	100	4
IV	NMSDC	Accounting and Trading Essentials for Employability – Advanced Tally with GST	2	3	25	75	100	2
SEMESTERVI								
III	COREXV	ManagementAccounting	6	3	25	75	100	5
III	CORE XVI	EntrepreneurialDevelopment	6	3	25	75	100	5
III	CORE XVII	IncomeTaxLawandPractice-II	6	3	25	75	100	5
III	COREXVIII	CommercePracticals	4	3	25	75	100	5
III	Elective- II		6	3	25	75	100	5

V	NMSDC	Banking & Audit Essentials for Employability- Banking , Lending , NBFC II) ExtensionActivities@	-	-	- 25	75	100	1
	Total						4100	146

@NoUniversityExaminations. Onlycreditisgiven.

	List of Elective Papers (Colleges can choose anyone group)					
Crown	I	ProjectWork				
GroupA	II	FundamentalsofInsurance				
GroupP	I	OfficeOrganization				
GroupB	II	SecretarialPractice				
GroupC	I	BankingTheory				
Groupe	II	BankingLawandPractice				
GroupD	I	CampustoCorporate				
	II	CustomerRelationshipManagement				

Listof CommonPapers for

- 1. B.Com
- 2. B.Com(ComputerApplication)
- 3. B.Com(Accountingand Finance)
- 4. B.Com(Bankingand Insurance)

SEMESTERI:

- 1.Tamil-
- I2`English–I
- 3`Principles ofAccountancy
- 4. ValueEducation

SEMESTERII:

- 5. Tamil-II
- 6. English– II
- 7. FinancialAccounting
- 8. EnvironmentalStudies

SEMESTERIII:

- 9. BusinessLaw
- 10. CorporateAccounting-I
- 11. BusinessStatistical Methods
- 12. FinancialMarket

SEMESTERIV:

- 13. CorporateAccounting-II
- 14. BusinessStatisticalDecisionTechniques
- 15. ProjectMethodology

SEMESTERV:

- 16. CostAccounting
- 17. IncomeTaxLawandPractice-I

SEMESTERVI:

- 18. ManagementAccounting
- 19. IncomeTaxLawandPractice-II
- 20. CommercePracticals

Apartfromtheabovepapersothercommonpapers in varioussemestersare:-

- 21. BankingTheory
- 22. BankingLawandPractice
- 23. FundamentalsofInsurance
- 24. PrinciplesofMarketing
- 25. OfficeOrganization
- 26. SecretarialPractice
- 27. EntrepreneurialDevelopment
- 28. CampustoCorporate
- 29. CustomerRelationshipManagement
- 30. ProjectWork

APPLICATION)SEMESTER-I

COREI-PRINCIPLESOFACCOUNTANCY

Objectives:

- Toenablethestudentstoacquirebasicknowledgeofaccountingprinciples,conceptsandconventions.
- Tomakethestudentstoacquiretheskilltopreparethetrialbalanceandfinalaccounts.

UNIT-I

Basic Concepts: Fundamentals of Book Keeping – Meaning – Definition – Book – keepingVs.Accounting–objectives–Advantagesandlimitationsofaccounting– Methodsofaccounting–Doubleentrysystem–Meaning–Advantages–Typesofaccounts– Accounting Rules – Accounting concepts and conventions – Journal – Ledger – Subsidiarybooks–Trial balance.

UNIT-II

Final accounts of a sole trading concern—Trading, Profit & Loss a/c and Balance sheetwith adjustments, Difference between trading a/c — P&L a/c and Balance sheet — Adjustmententries.

UNIT-III

 $\textbf{Final accounts of Non-trading concerns} \ - \text{Receipts and payments account-Income and expenditure account and Balance Sheet-}$

DifferencebetweenReceiptsandpaymentsaccount&Incomeandexpenditure account.

UNIT-IV

BankReconciliationstatement-Causesfordifference-

Preparation of Bank Reconciliation statement.

Royalties – Dead rent and short working–Recoupment of short working–Accounting entriesinthebooks of lesseeand landlord (excludingsub-lease)

UNIT- V

Depreciation—Meaning-Causes-Characteristics-Objectives—Methods-Fixed—Diminishing

—Difference betweenStraightline methodandW.D.V.method—Annuity

—DepreciationfundMethod—Provisions and reserves.

Note: Distribution of marks - Problems 80% and Theory

20TEXTBOOKS:

- 1. FinancialAccounting-ReddyandMurthy -MarghamPublications, Chennai-17.
- FinancialAccounting–
 M.Sumathy, G.Sasikumar, Himalaya Publishing Pvt Ltd., Mumbai.
- 3. Financialaccounting-R.LGuptaandV.KGupta,Sultanchand&Sons,NewDelhi.

REFERENCEBOOKS:

- 1. Financialaccounting-S.PJain&K.LNarang,Kalyani publishers,Ludhiana.
- 2. Financial Accounting-Dr. S Ganesanand Kalavathi, Tirumalai Publications, Nagercoil.
- 3. Financial Accounting -R.S.N. Pillai and Bagavathy-Marghampublications, Chennai.
- 4. Advanced AccountingI- Dr.ChandraBosePHILearning(P) Ltd., Delhi.
- 5. AdvancedAccountingI-Dr.SPeerMohamed,Dr.S.A.N.ShezuiiIbrahimPassPublication,Madur ai.

APPLICATION)SEMESTE

R-I

CORECOURSE II-BUSINESSCOMMUNICATION

Objectives:

- > Todevelopbetterwrittenandoralbusinesscommunicationskillsamongthestudentsandena ble them to knowtheeffectivemediaofcommunication.
- > Toenhancetheirwritingskillsinvariousformsofbusinesslettersandreports.
- > Totrainthemtodraftpersonallettersrelatingtorecruitment forvariouscompanies.

UnitI:EssentialsofEffectiveBusiness Letters:

Meaning- Objectives—Nature, Process and Importance of Communication—Media —Barriers—TypesofCommunication(Verbal&NonVerbal)—ModernCommunicationMethods - Business letters: Need — Functions — Kinds — Essentials of Effective BusinessLetters—Layout.

UnitII:BusinessEnquiries:

Enquiries and Replies – Offers and Quotations – Orders and their Execution – Credit and Status Enquiries – Trade and Bank References – Compliance and Adjustments – CollectionLetters – Sales Letters – Agency Correspondence and Goodwill Letters – Import and ExportCorrespondence.

UnitIII:SecretarialCorrespondence&Report Writing:

Intra-organizationalbusinesscommunication—Memorandum—Notices—Circulars—Orders — Staff suggestions and Complaints — Correspondence with regional and branch offices — Agenda and Minutes — Report writing (Apply citation rules — APA style documentation inreports) — Kinds of Reports — Characteristics of good Report — Kinds of Reports — EmailSlideorVisual Presentation.

UnitIV:BankingandInsuranceCorrespondence:

Bank Correspondence: - Introduction – Correspondence with customers – CorrespondencewithHead Office.Insurance Correspondence:Life,FireandMarine.

UnitV:PersonalCorrespondence:

Application for Employment – References – Testimonials – Interviews: Meaning – Types ofInterview – Candidates preparing for an interview – Guidelines to be observed during aninterview–InterviewthroughVideoConferencing–GroupDiscussion-LetterofAppointment–Confirmation–Promotion –Retrenchment and Resignation.

TEXTBOOKS:

- 1. EssentialsofBusinessCommunication— RajendraPal,J.S.Koralahilli,SultanChand.&Sons, NewDelhi.
- 2. BusinessCommunication-K.Sundar,&Kumararaja,VijayNicoleImprintsPvtLtd,Chennai.

- 3. Business Communication N. S. Raghunathan& B. Santhanam, MarghamPublication, Chennai.
- 4. BusinessCommunication— V.R.Palanivelu&N.Subburaj,HimalayaPublishingHousePvtLtd., Mumbai.

REFERENCEBOOKS:

- 1. Effective Business English and Correspondence M. S. Ramesh and Pattenshetty, R. S.Chand&Co, Publishers, New Delhi .
- 2. CommercialCorrespondence–R.S.N.PillaiandBhagavathi,S.Chandpublication,NewDelhi.
- 3. BusinessCommunication—

Sathya Swaroop Debasish, Bhagaban Das, PHILearning Pvt. Ltd., New Delhi.

- 4. CommunicationConquer—Ahandbook ofgroupdiscussionandJobInterview,Pushpalathaand Kumar,PHILearningPublisher.
- 5. ModernBusinessletters-L.Gardside, Pitman Publications, London.

CourseOutcomes:Bytheendofthis course,Students shouldbeableto:

- Understandthe essentialsofeffectivebusiness letters.
- Draftanapplicationforemployment.
- GainPracticalknowledgetofacean Interview.
- Developingwritingskillstowardssecretarialcorrespondence.
- Exploringapractical knowledgeforbank& InsuranceCorrespondence.

APPLICATION)SEMESTER - I

ALLIEDI-BUSINESS APPLICATIONSOFTWARE

UNIT-I

IntroductiontoMicrosoftOffice-MSWord-CreatingandEditingDocuments-Menus,Commands,ToolbarsandIcons -FormattingDocument-CreatingTables-MailMerge.

UNIT-II

Ms-Excel:SpreadsheetOverview-Menus,Toolbars,Icons-CreatingWorksheets-EditingandFormatting-Excel FormulasandFunctions-CreatingaChartDataForms,Sorts,Filter.

UNIT-III

 $MSPower\ Point-Introduction-Menus-Toolbars-TextandFormats-Animations-Arts and Sound-Makingthe Presentation\ templates.$

UNIT-IV

Ms-Access:DatabaseOverview- CreatingADatabase- Modifying Tables And CreatingForms- Query- CreatingReports - MailingLabels.

UNIT- V

MS-FrontPage:Introduction- CreateandManageComplete Websites-FormatWebsites-CreatingaWeb pagewith without Wizards.

TEXTBOOKS:

- MS Office 2000 For Every One Vikas Publishing House Pvt. Ltd., SanjaySaxena.
- 2. MSOffice2000 ProfessionalFast&Easy– JuneSlton,BPBPublications.
- 3. GuidetoMSOfficePH– I.LouraAcklen.
- 4. The ABC & MSOffice Professional Edition—Gray Hart-Davis.

APPLICATION)SEMESTER-II

COREIII-FINANCIALACCOUNTING

Objectives:

- ToenablethestudentstolearnthebasicconceptsofPartnershipAccountinganda llied aspects of accounting.
- At the end of the course students shall understand partnership accounts, branch and departmental accounts and apply the same in the real businessworld.

UNIT-I

BranchAccounts—Meaning, definition. Dependent branches—Stock and debtor system—Independent branches (foreign branches excluded)

UNIT-II

Departmental Accounts – Meaning, definitions, features, basis for allocation of expenses—Interdepartmental transferat cost or selling price.

UNIT-III

SingleEntrySystem–Meaning–Features–StatementofAffairsMethodandConversion Method.

UNIT-IV

Partnership–AdmissionofaPartner–RetirementofaPartner–Deathof aPartner.

UNIT- V

DissolutionofaPartner–Insolvencyof a Partner gradualrealization of–GarnerVsMurray–PieceMeal Distribution.

Note: - Distribution of Marks: Problems 80% and Theory-

20%TEXTBOOKS:

- 1. Financialaccounting-Reddy&Murthy- Margham publications, Chennai- 17.
- 2. Advanced Accounting R. L. Gupta and V. K. Gupta, Sultan Chand & Sons, NewDelhi.

3. FinancialAccounting— M.Sumathy,G.Sasikumar,HimalayaPublishingPvt.Ltd.,Mumbai.

REFERENCEBOOKS:

- 1. AdvancedAccountancy-S.P.Jain&K.L.Narang, KalyaniPublishers., NewDelhi.
- 2. Financial accounting-Narayanaswamy,learningprivatelimited,NewDelhi.
- 3. Advanced Accounting-M.C.Shukla.SultanChand&Sons, NewDelhi.
- 4. Advanced Accounting-S.N.Maheshwari.VikashPublishingHousePvtLtd.,NewDelhi.
- 5. Advanced Accounting M.A. Arulanandam and K.S. Raman. Margham Publications, Chennai.

B.COM. (COMPUTER APPLICATION)SEMESTER-II COREIV-COMPUTERPRACTICAL-I(MS-OFFICE)

MS-WORD:

- 1. a.StartingMS-Word, Creating, Saving, Printing (withoptions), Closing and Exiting.
 - b. StudyofWord– Menu / toolbars.
- 2. a.Createadocument, saveitandeditthedocumentasfollows:
 - i) FindandReplaceoptions.
 - ii) Cut, Copy, Pasteoptions.
 - iii) UndoandRedo options.

b.Formatthedocument:

- i) UsingBold,Underlineand Italic.
- ii) ChangeCharactersizesingthefont dialogbox.
- iii) Formattingparagraph:Center,Leftaligns &Right align
- iv) Changingparagraphandlinespacing, Using Bullets and Numbering in Paragraphs.
- v) Creating Hanging Paragraphs.
- 3. Using tap settings enhancing the documents (Header, Footer, Page Setup, Border, Opening & Closing Toolbars, Print Preview).
- 4. Creating Tables in a document, Selecting Rows & Column sort the record by usingtablesformat painter and Auto Format.
- 5. Drawing flow chart using (creating main document, data source,inserting mergefields and viewing mergedata, viewing and printing merged letter, using mail mergetop rint envelope creating mailing labels).

MS-EXCEL:

- 1. a. Create a worksheet, moving/ copying/ inserting/ deleting rows and columns (usage of cut, paste, commands, copying a single cell, copying a range of data, filling up acell. Undo command, inserting arow, column, deleting rows and columns).
 - b.Formattingworksheets.

	i) Boldstyle.
	ii) Italicstyle.
	iii) Fontsizechanging.
	iv) Formattingnumbers(Autofill,SelectionCommand,Currencyformat,Currency Syllabus).,
	v) Specifyingpercentage(%)Scientificnotations.
	vi) Drawingborderaroundcells.
	vii) Printingaworksheet(Printpreview, Margin Setting, Header, Footer).
2.	a.DatabaseConcept:database,recordfieldandfiledname—creatingandsortingadatabaseandmaintaininga database(data form).
	b.Usingautofilter,advancedfilter.
	c. Creating subtotals and grad totals-using database functions.
3.	Creatingcharts
	i) Usingchart wizard(fivesteps)
	ii) Changingthecharttype (Pie, Bar,Line)
	iii) Inserting titles for the axes X.
	Yiv). Changing colours.
	v)Printingcharts.
4.	a.Usingdate,time,mathsfunctions:
	i) enteringcurrentdata.
	ii) Usingdatearithmetic(addingandsubtractingdates)
	iii) Datefunctions(day,month,second)
	b.MathFunctions
	i) SUM,COUNT,AVERAGE
	ii) MAX,MIN
	iii) STDDEV,VAR
	iv) ABS,EXP,INT

- v) LOG10ANDLOG
- vi) MOD, ROUND, SORT
- vi)Usingautosum
- c.LogicalandFinancialFunctions
 - i) Logical(IP/AND/OR/NOT)
 - ii) Financial(PMD,FV,NPER,RATE)
- 5. i)Creatingandrunninga macro.
 - ii) Assigningbutton to adefinedmacro.
 - iii) Editingamacro.

MS-POWERPOINT:

- 1. Creatingapresentation using autocontent wizard.
- 2. Differentviewsinpowerpointpresentation.
- 3. Settinganimation effects/grouping/ungrouping/croppingpower/point objects.
- 4. Printingapresentation/Importing-Exportingfiles
- 5. CreatinganorganisationchartinPowerPoint.

MS-ACCESS:

- 1. Prepare a payroll for employee database of an organization with the following details:Employee id, Employee name, Date of Birth, Department and Designation, Date
 - of appointment, Basic Pay, Dearness Allowance, House Rent Allowance and other deduction sif any. Perform queries for different categories.
- 2. Create mailing labels for student database which include atleast three tables must haveatleasttwofieldswiththefollowingdetails:RollNumber,Name,Course,YearCollege Name, UniversityAddress, PhoneNumber.
- 3. Createaforms fortheStudentdatabase.
- 4. Createareportfortheemployeedatabase.

DistributionofmarksforPracticalisasfollows:

ExternalMarks	
	60 Marks (2 questions x 30 Marks = 60
	Marks)Question—1:(a)FromMS—WORD (or)
	(b)From MS-EXCEL
	Question-2:(a)FromMS-POWERPOINT(or)
1.Practical	(b)From MS -ACCESS
2.RecordNote	15Marks
ExternalTotalMarks	75Marks
InternalMarks	25Marks
Total	100Marks

APPLICATION)SEMESTER-II

ALLIEDII-DATABASEMANAGEMENTSYSTEM

UNIT-I

Introduction: Database System Application – Purpose of Database System – View of Data – Data Model – Database Language – Relational Database – Database Design – Data StorageandQuery—TransactionManagement—DatabaseArchitecture— DatabaseUserandAdministrator.— HistoryofDatabaseSystem.

UNIT-II

RelationalDatabase:StructureofRelationalDatabases—DatabaseSchemas—Keys—SchemaDiagrams—RelationalQueryLanguage.SQL:OverviewoftheSQLQueryLanguage—SQL Data Definition—Basic Structure of SQL Queries—Set operations—Null Values—Aggregate Functions—Nested Sub queries—Modification of the Database.

UNIT-III

Intermediate SQL: Join Expressions – View – Transactions - Authorization. Advance SQL:Functions and Procedures – Triggers – Formal Relational Queries Languages: The Relational Algebra– The Tuple Relational Calculus–The Domain Relational Calculus.

UNIT-IV

Database Design and the E-R Model: Overview of the Data Process – The Entity-RelationshipModel– Constraints – Entity-Relationship Diagram – Entity-Relationship Design Issues –Extended E-RFeatures.Relational DatabaseDesign:AtomicDomainandFirst NormalForm

-DecompositionusingFunctionalDependency-FunctionalDependencyTheory-Decomposition usingMultivalued Dependencies -MoreNormalForm.

UNIT-V

DatabaseSystemArchitectures:CentralizedandClient-SystemArchitectures—ServerSystem Architectures — Parallel Systems — Distributed Systems — Network Types. DistributedDatabases:HomogeneousandHeterogeneousDatabases—DistributedDataStorage—DistributedTransaction—CommitProtocols—CloudBasedDatabases—DirectorySystems.

TEXTBOOKS:

 "Database System Concepts" - Abraham Sliberschatz, HeneryF.Korth,S.Sudarshan,6th Edition.MCGrawHillInternational Edition.

APPLICATION)SEMESTER-III

COREV-BUSINESSLAW

Objectives:

- TocultivateunderstandingofthevariousTradeLawsofLandwithanexpertknowledgeofIndianContract Act,Sale ofGoodsAct.
- To provide comprehensive understanding of rights, duties and responsibilities oftheparties enteringinto business dealings.

UNIT-I

Commercial Law – Introduction – Meaning – Objectives – Sources – origin - (custom-lawofEngland–Equityprecedentsnatureoflaw.)IndianContractAct,1872–Contract-Definition – Obligation – Nature and Kinds of Contract – Elements of a Valid Contract – FormationofContract

UNIT-II

Agreement–ContingentContract,QuasiContract–Typesofcontingentcontract–Performance of a Contract – Discharge of a Contract – by performance mutual consent, byimpossibility, bycontract, bybreach-Remedies for breach of Contract.

UNIT-III

ContractofIndemnity—Introduction—Rightsofindemnityholderandindemnifier—Guarantee—Definition,features,types,Revocation—Bailment—pledge. Hypothecation—chargemortgage—Meaningand definitions.

UNIT-IV

Agency—creation of Agency—Kindsof Agent—Rights and Duties of Principal and Agent — Relation of Principal and third parties—Termination of Agency.

UN1T-V

Sale of goods Act 1930 – Definition of Sale and Agreement to sell– Condition and Warranties – Transferof property – Transfer of title – performance – Remedies for breach – Unpaid Seller – Rightsof unpaid seller – Auctionsale – Rules relating delivery of goods.

TEXTBOOKS:

- 1. BusinessLaw-K.R.Buichandani-HimalayaPublishingHouse,Mumbai.
- 2. Business Law-TulsianJP.C, Pearson Publications. New Delhi.
- 3. Business Law-Kapoor, N.D., Sultan Chand & Sons. New Delhi.

REFERENCEBOOKS:

- 1. Commercial Law–M.C.Shukla,-S.Chand&Sons.,NewDelhi.
- 2. Business Laws-R.S.N.PillaiandBagavathy-S.Chand&Co.,NewDelhi.
- 3. MercantileLaw-M.C.Kuchhal-VikasPublications,NewDelhi.
- 4. Business Law-J.Jayasankar, Margham Publications, Chennai.

APPLICATION)SEMESTER-III

COREVI-CORPORATEACCOUNTING-I

Objectives:

- Toenlightenthestudentsontheaccountingproceduresfollowedbythecompany.
- ToenablethestudentstobeawareontheCorporateAccountinginconformitywiththepro visions of theCompanies Act.

UNIT-I

Equity Shares: Meaning – definition – Features – Issue at Par, at Premium and at Discount – Under Subscription, Over Subscription – call in arrears, call in advance-Forfeiture and Reissue.

UNIT-II

Preference shares: Issue of preference shares – kinds of preference shares – advantages & disadvantages of preference shares, provisions relating to redemption of preference shares, capital profits and revenue profits. Redemption out of Revenue Reserves and Fresh issue ofBonusshares.

UNIT-III

Debentures: Meaning—definition—classification—difference between shares and Debentures—Factors to be considered in relation to redemption of debentures—Various Methods of Redemption, Writing off discount on Redemption of debentures.

UNIT-IV

Underwriting of Shares: Marked, Unmarked & Firm underwriting, Complete underwriting, partial underwriting.

Valuation of Goodwill and shares – meaning, Need for valuation – methods of valuation ofshares.Net assets method–yield method–fairvalue method.

UNIT-V

ProfitspriortoIncorporation: Apportionmentofexpenses—varioustypes—Pre-incorporation, Post-incorporation — Preparation of Final accounts of companies. CompanyBalanceSheet—Computation ofManagerialRemuneration.

Note:Distribution of marks:Problems80% and Theory 20%

CourseOutcome:

The students will be able to acquire knowledge about is sue, redemption and under writing of shares and Debentures.

TEXTBOOKS:

- 1. CorporateAccounting-R.L.Gupta&Radhaswamy,S.ChandPublications,NewDelhi.
- 2. Corporateaccounting-T.S.Reddy&A.Murthy-MarghamPublications, Chennai.

REFEREFNCEBOOKS:

- 1. AdvancedAccountancy-M.C.Shukla&T.S.Grewal.
- 2. AdvancedAccounting-S.P.Jain&K.L.Narang,KalyaniPublications,NewDelhi.
- 3. AdvancedAccountancy,Part-I-Dr.M.A.Arulanandam,Dr.K.S.Raman,Himalaya Publications, New Delhi.2003.
- 4. AdvancedAccountancy Vol.I&II-Maheshwari&Maheshwari,VikashPublishingHousePvt.Ltd, New Delhi.

B.COM. (COMPUTER APPLICATION)SEMESTER-III COREVII-FUNDAMENTALSOFCOMPUTERANDTALLY

Objectives:

- 1. Toenablethemeaning and basic components of a computer system.
- 2. ToprovidetheknowledgeofTally.

UNIT-I

Introduction to Computers – Classification of Digital Computer Systems – Anatomy of aDigital Computer – Memory Units – Input Devices – Output Devices – Auxiliary StorageDevices.

UNIT-II

Computer Software – Programming Languages – Operating Systems – Computer Networks – Internet– Electronic Mail.

UNIT-III

IntroductiontoTally-Company Creation-Select,shut,alter,spiltcompany data-Display

- Accounts info - Ledger Creation - Voucher Creation - Bank Reconciliation Statement
Multi Currency-Interest calculation - Budgets andCreditLimits- DayBook.

UNIT-IV

Inventory in fo-Stock Group-Stock Category-Stock Item-Unit of Measures-Godowns-Accounting vouchers-Inventory vouchers-Re-order level and status.

UNIT-V

Statutory and Taxation – Value Added Tax (VAT) – Tax Deducted at Source (TDS) – TaxCollected at Source (TCS) – Security Control and Tally audit – GST – meaning methods –Backupand Restore–Open DatabaseConnectivity.

COURSEOUTCOMES:

- 1. Understandtheconceptof input, output and software of computer indetail
- 2. Gettheknowledgeoftally.

TEXTBOOKS:

- 1. "FundamentalsofComputerScienceandCommunicationEngineering".AlexixLeon, Mathew'sLeon, Vikas PublishingHouse, NewDelhi, 1998.
- 2. Tally9.0- AcompleteReference-TallySolutions (P) Limited

APPLICATION)SEMESTER-III

ALLIEDIII-BUSINESSSTATISTICALMETHODS

Objectives:

- Topromotetheskill of applying statistical techniques inbusiness.
- Toenablethestudentstoapplythestatisticaltoolsinanalysisandinterpretationofdata.

UNIT-I

Introduction–CollectionandTabulationofStatisticaldata–FrequencyDistribution–Measure of Central Tendency – Mean, Median, Mode, Harmonic Mean and Geometric Mean,CombinedMean.

UNIT-II

MeasuresofDispersion—Range—QuartileDeviation—MeanDeviation—StandardDeviation and their Co-efficient. Measure of Skewness – Karl Pearson and Bowley's Co-efficientofskewness.

UNIT-III

Correlation – Types of Correlation – Measures of Correlation - Karl Pearson's Co-efficient of Correlation—SpearmanRankCorrelationCo-efficient.Simpleregressionanalysis—Regression equation, Fitting of Regression lines—Relationship between Regression Co-efficient and CorrelationCo-efficient.

UNIT-IV

Index Number, Definition of Index Numbers, Uses – Problems in the construction of indexnumbers, Simple and Weighted index numbers. Chain and Fixed base index – Cost of livingindex numbers.

UNIT-V

Analysis of Time Series – Definition – Components of Time Series, Uses, Measures of Secular Trend, Measure of Secular Tren

Note:Distribution ofmarks-Problem80% and Theory20%.

- 1. BusinessStatistics-P.A.Navaneethan,JaiPublishers,Trichy-21.
- 2. BusinessStatistics-Wilson,M.HimalayaPublishingHousePvt.Ltd.,Mumbai.

- 1. StatisticalMethods-S.P.Guptha,SultanChand&Sons,NewDelhi.
- 2. Business Statistics S. P. Rajagopalan&Sattanathan, Vijay Nicole Imprints Pvt.Ltd,Chennai-91.
- 3. Statistics-D.C.SanchatiandV.K.Kapoor,SultanChand&Sons,NewDelhi.

APPLICATION)SEMESTER-IV

COREVIII-E-COMMERCE

Objectives:

- To enable the studentsto understandthe technology of e-Commerce forbusinessapplication.
- Afterthesuccessfulcompletionofthecoursethestudentmustbeawareoftechniq uesin theapplication ofe-Commerce.

UNIT-I

E-Commerce – meaning - Evolution in India – Traditional commerce Vs E-Commerce – Factors driving the growth of E-Commerce – benefits and limitations – business models for E-Commerce – E-Commerce opportunities in India and challenges.

UNIT-II

Electronic Data Interchange – Benefits – EDI Legal, Security and Privacy issues – EDIsoftware implementation – Value Added Network – Internal Information Systems – Workflowautomization and Coordination–Customization and internal commerce.

UNIT-III

Network security and firewalls – Client Server Network Security – Emerging client serversecurity threats – Firewalls and network security – Data and message security – Encrypteddocumentsandelectronicmail—Hypertextpublishing—Technologybehindtheweb—Securityandthe web.

UNIT-IV

Consumer Oriented Electronic Commerce: Consumer Oriented Applications – MercantileProcess Models – Mercantile Models from the Consumers Perspective – Mercantile ModelsfromtheMerchants Perspective.

Webadvertisement: Onlineadvertisingmethods-advertisingstrategies and promotions.

UNIT-V

Electronic Payment Systems – Types – Digital Token Based Electronic Payment System – SmartCard&CreditCardElectronicPaymentSystems–Risk–

DesigningElectronicPaymentSystem.MobileCommerce-benefits -products andserviceof M-Commerce.

COURSEOUTCOME:

The students will be able to learn and understand the technology of E-Commerce and the emerging changes in marketing and advertisement in the E-Commerce and M-commerceera.

- Frontiers of Electronic Commerce Ravi Kalakota& Andrew B.Whinston, Dorling Kindersley (India) PvtLtd, -2006
- 2. Electronic commerce Bharat Bhasker, Tata McGraw Hill Publishing CoLtd,NewDelhi-2006
- 3. Web Commerce Technology Handbook Daniel Minoli, Emma Minoli, TataMcGraw Hill PublishingCoLtd,NewDelhi-2006
- 4. E-Commerce & E-Business Dr.C.S.Rayudu, Himalaya Publishing House, NewDelhi
- 5. E-Commerce The Cutting Edge of Business- Kamalesh K Bajaj, Debjani NagTMH,New Delhi

APPLICATION)SEMESTER-IV

COREIX-CORPORATEACCOUNTING-II

Objectives:

- To equip the students with accounting methods formatted from inception toliquidation and to have knowledge about Amalgamation, Absorption and Reconstruction.
- To lay down a foundation for drafting accounts for special corporate bodies suchasbankingcompanies and holdingcompanies.

UNIT-I

AmalgamationasperAS-

14, absorption and external reconstruction, Types of amalgamation, Methods of accounting for amalgamation. Computation of purchase consideration.

UNIT-1I

Alteration of share capital — meaning. Different ways of alteration of share capital.Internal reconstruction — meaning, Procedure for reducing share capital.Liquidator's final statement of accounts. — Meaning, amount realized and payment of various liabilities. Calculation of liquidator's remuneration.

UNIT-III

Accounts of Banking Companies – Meaning, Legal Requirements for Preparation of ProfitAnd Loss Account. Guidelines for profit and loss account. Balance sheet format as per formA(NewFormat).Non-performingassets.

UNIT-IV

AccountsofInsuranceCompaniesLife,FireandMarine -(Newformat).

UNIT-V

Accounts of Holding Companies— Meaning, definition, capital profit, minority interest.Revenueprofit,capitalreserve.Goodwill,Unrealizedprofit.(Excludingintercompanyhol dings)

Note:Distributionofmarks:Problems80% Theory20%

- 1. Advanced accountancy R.L. Guptha and Radhaswamy, Sulthan Chand & Sons, NewDelhi.
- 2. Advanced Corporate Accounting M. Sumathy, G. Sasikumar, HimalayaPublishingPvt. Ltd., Mumbai.
- 3. CorporateAccounting- Reddy&Murthy,Margham Publication, Chennai.

REFERENCEBOOKS:

- 1. Advanced accountancy M. C. Shukla and T.S. Grewal, Sulthan Chand & Sons, New Delhi.
- 2. Corporateaccounting-S.N.Maheswari, Vikas Publishing House, New Delhi.
- 3. AdvancedAccountancy-Jain&K. L.Narang, KalyaniPublishers, NewDelhi.
- 4. Corporateaccounting:GuptNirmalSahityaBhawanAgra.

OutComes:

- 1. Knowabout the companies all accounts.
- 2. Gettheknowledgeofbanking/insurancecompany.
- 3. GettheknowledgeofHoldingCompany.
- 4. GettheknowledgeofAmalgamation, AbsorptionandReconstruction.

B.COM. (COMPUTER APPLICATION)SEMESTER- IV COREX-COMPUTERPRACTICAL-II-TALLY

Objectives:

On completion of the course the students shall have knowledge on

- TallyPackageand itsconcepts
- Enabletousepackageforwiderangeof BusinessApplications
- Students to posers required skill and can also be employed as Tally data entryoperator.

$1. \\ \textbf{Company Information}$

- a. Companycreation
- b. SelectCompany
- c. Shut Company
- d. AlterCompany
- e. SplitCompanyData
- f. BackupandRestore

2. Gateway of

TallyAccountsinfo:

- i) Groups
- ii) Ledgers
- iii) VoucherTypes

3. InventoryinfoandVouchersinfo

- i) StockGroup
- ii) StockCategory
- iii) Stockitem
- iv) UnitofMeasures
- v) Godown
- vi) Accounting Vouchers

vii) InventoryVouchers

4. Display

- a. TrialBalance
- b. DayBook
- c. AccountsBook
- d. StatementofAccounts
- e. InventoryBooks
- f. Statement of Inventory
- g. StatutoryInfo
- h. StatutoryReports

5. PreparationofFinalAccounts

- a) TradingAccount
- b) Profitand Lossaccount
- c) BalanceSheet

With Minimum Five

AdjustmentsOutComes:

- After successfully qualifying practical examination, students will be able to well-known accountingsoftwarei.e., TallyERP.9
- Students do possess required skill and can be employed as Tally data entryoperator.

• DistributionofmarksforPracticalisasfollows:

ExternalMarks	
1.Practical	60Marks(2questionsx 30Marks=60Marks)5questions– 1 eachfrom everyunit.
2.RecordNote	15Marks
ExternalTotalMarks	75Marks
InternalMarks	25Marks
Total	100Marks

B.COM. (COMPUTER APPLICATION)SEMESTER- IV

ALLIEDIV-BUSINESSSTATISTICALDECISIONTECHNIQUES

Objectives:

- Toexposethestudentsontheapplication ofmathematical techniques in business.
- Toenablethestudentstoapplythetechniquesofoperationsresearchinsolvingcomplexb usiness problems.

UNIT-I

Matrix: Definitions – Operations on Matrix – Determinant of Matrix. Inverse of a Matrix (Adjointmethodonly)–Application:SolvingLinearEquations–MatrixInverseMethod;CrammersMethod.

UNIT-II

Sequence and Series – Arithmetic Progression and Geometric Progression (Simple problemsonly).Interpolation:BinomialExpansionMethod;Newton'sForwardandBackwardMethod, Lagrange'sMethod.

UNIT-III

Probability: Definition – Addition and Multiplication Theorems – Conditional Probability(Simpleproblems only).

UNIT-IV

Linear Programming: Formation of LPP, Solution to LPP- Graphical Simplex Method – BIG – MMethod.

UNIT- V

TransportationProblem:NorthWestCornerMethod—Matrixminima(or)LeastCostMethod—Vogel's ApproximationMethod—MODIMethod.

Assignment Problem - Balanced Hungarian Assignment

Method. Note: Distribution of marks - Problem 80% and

Theory 20%.TEXTBOOKS:

- 1. BusinessStatistics-P.A.Navaneethan,JaiPublishers,Trichy-21.
- 2. BusinessStatistics-Wilson,M.HimalayaPublishingHousePvtLtd.,Mumbai.

- 1. BusinessStatisticsand-S.P.GupthaandDr.P.A.GupthaOperationResearch
- 2. BusinessMathematics-Mr.M.Wilson,HimalayaPublishingHousePvt. Ltd.,Mumbai.

APPLICATION)SEMESTER- V

COREXI-COSTACCOUNTING

Objectives:

- Toprovideanin-depthknowledgeoncost ascertainment.
- Toenablethe students to appreciate the utility of costing in industries.

UNIT-I

Cost accounting – Meaning – Definition – Objectives – Importance – Scope – Advantages and limitations – Difference between cost accounting and financial accounting – Elements of cost–Preparation of costsheet – Difference between Cost and Expense.

UNIT-II

MaterialCostControl—Purchaseprocedure—VariousStockLevels—Economicorderquantity — Bin card and stores ledger — Pricing of issues — FIFO, L1FO, HIFO, Base stock,Standardprice—Simpleaverageand weighted average methods.

UNIT-III

Labour Cost Control – Importance–Various methods of labour cost control – Methods ofwagepayment– Variousincentiveschemes –Labour turnover.

UNIT-IV

Overheads Cost Control – Classification – Apportionment of overheads – Redistribution of overheads – Absorption of overheads – Calculation of machine hourrate.

UNIT-V

Processcosting—Normalloss—Abnormallossandabnormalgain(excludinginterprocessprofitand equivalent production) — Joint productand byproducts.

Note: Distribution of marks: Problems 80% and Theory

20%TEXTBOOKS:

- CostAccounting-T.S.Reddy&Y.HariPrasadReddy,MarghamPublications.,Chennai.
- 2. CostAccounting-Jain&Narang, KalyaniPublishers,Ludhiana.

3. AdvancedCostAccounting— Senthilkumar.K&Maruthamuthu.K,VikasPublishingHosue, NewDelhi. (Revised Edition).

REFERENCEBOOKS:

- 1. CostAccounting-Pillai&Bagavathi, SultanChand&Sons,NewDelhi.
- 2. Cost Accounting-Murthy&Gurusamy, VijayNicoleImprintsPvtLtd, Chennai-91.
- 3. CostAccounting-Bhattacharya,PHILearningPvt. Ltd,NewDelhi.
- 4. Cost Accounting-Wilson, M. Himalaya Publishing House Pvt Ltd., Mumbai.
- 5. CostAccounting– Lal.JawharandSrivastava,SeemaMCGrawHillPublicationCo.New Delhi.

OUTCOMES:

- 1. ExplainCostaccountingsystems
- 2. Explainmainmanufacturingcostelements
- 3. MakesMaterialIssue.
- 4. MakesCostallocation.
- 5. Calculatesproductioncostaccountingtotheprocesscosting.

APPLICATION)SEMESTER

 $-\mathbf{V}$

CORECOURSE XII-PRINCIPLES ANDPRACTICEOFAUDITING

Objectives:

- ➤ Thissubjectaimsatimpartingknowledgeabouttheprinciplesandmethodsofauditing and theirapplications.
- > Togainafairworkingknowledgeoftheimportanceofvouchingandinternalchecksinpractic ein various organizations.
- > Tocreateinterest inthemindsofstudents towardsauditingprofession.

UnitI:Introduction toAuditing:

Meaning - Definition - Objectives - Difference between Accountancy and Auditing - TypesofAudit-Advantagesandlimitationsofauditing-Preparationbeforecommencementofnew Audit - Audit Notebook - Audit Working Papers - Audit Program, Recent Trends inAuditing:Nature &Significance ofTaxAudit-Costaudit - ManagementAudit.

UnitII:Internal Control:

InternalControl:Meaningandobjectives.InternalCheck:Meaning,objectivesandfundamental principles. Internal check as regards: Cash Purchases, Cash Sales and WagePayments. Internal Audit: Meaning – Advantages and Disadvantages of Internal Audit – DifferencebetweenInternal Check and Internal audit.

UnitIII:Vouching:

Meaning —Definition — Objectives — Procedures and Importance — Routine Checking and Vouching—Voucher-Features of good voucher—Types of Vouchers—Vouching of Receipts: Cash Sales, Receipt from debtors, Proceeds of the sale of Investments. Vouching of Payments: Cash Purchases —Payment to Creditors-Deferred Revenue Expenditure.

UnitIV: Verification and Valuation of Assets and Liabilities:

Meaning and Objectives of verification and valuation – Position of an Auditor as regards thevaluation of Assets – Verification and Valuation of different Items: Assets: Land & Building, Plant & Machinery, Goodwill – Investments – Stock in Trade – Sundry Debtors. Liabilities: Bills Payable – Sundry Creditors – Contingent Liabilities.

UnitV: Auditof Limited Companies and Others:

Company Auditor: Appointment, Qualification, Disqualification & Removal, Powers, Duties and Liabilities, Remuneration - Professional Ethics of an Auditor - Audit of Educational Institutions - Audit of Insurance Companies - Audit of Cooperative Societies. Audit Report: Contents and Types.

TEXTBOOKS:

- 1. ATextbookofPracticalAuditing-B.N. Tandon,S.ChandPublishingPvtLtd,NewDelhi.
- 2. PrinciplesandPracticeofAuditing— R.G.Saxena,HimalayaPublishinhHousePvtLtd.,Mumbai.

- 3. PrinciplesandPracticeofAuditing-DinkarPagare,SultanChand.&Sons,NewDelhi.
- 4. Auditing:PrinciplesandPractice— RavinderKumar&VirenderSharma,PHILearningPvtLtd,Delhi.

REFERENCEBOOKS:

- 1. PracticalAuditing–K.Sundar,&K.Paari,VijayNicoleImprintsPvtLtd,Chennai.
- 2. Practical Auditing—S. vengadamani, Margham Publication, Chennai.
- $3. \ Auditing Theory and Practice-Pradeep Kumar, Baldev Sachdevaand Jagwant Singh-Kalyani Publishers, Ludhiana.$
- 4. Auditing(IncludingSkillDevelopment)—
- H.R.Appannaiah&R.G.Saxena, Himalaya Publishinh House Pvt Ltd., Mumbai.
- 5. Practical Auditing—V. Gurumoorthy, G. Selvarajand R. Swarnalakshmi—Charulatha Publications, Chennai.

CourseOutcomes: By the end of this course, Students should be able to:

- Understandthebasicprinciplesandtheirapplication of auditing.
- GainPracticalknowledgeonInternalCheckasregardscashpaymentsofvariousitems.
- DraftanAuditReportonbehalfofaPublic LimitedCompany
- DraftanAuditProgram
- RecordtheverificationprocedurewithrespecttoanyoneFixed Asset.

APPLICATION)SEMESTER-V

COREXIII-INCOMETAXLAWANDPRACTICE-I

Objectives:

- $\bullet \qquad To equip the students with Lawsrelating to Income Tax and Procedures in India.\\$
- Tolaydowna foundationforcomputingTaxableIncome AndRebate

UNIT_I

Income Tax Act 1961 – Objectives of Taxation – Tax System in India - Basic concepts - Definitions of Assessee – Types of Assessee – Assessment year – Previous year – Casualincome–Gross income –Total income.

UNIT-II

Scope of Total Income- Residence and tax liability - Incomes which do not form part oftotalincome.

UNIT-III

Heads of Income - Computation of Income from Salaries - Annual accretion - Allowances, Perquisites and their types and treatment - Profit in lieu of salary and exempted profits - Deduction U/S 16 - Rebate and relief from incometax.

UNIT-IV

Income from House property – Determination of annual value – Deductions out of annual value – ExemptedHPincomes –Letout and self-Occupiedhouses.

UNIT-V

Income from Business and Profession – Definition and meaning – Profits and Gains in businessand profession – Deductions - Specific allowances – Computation of business income and professional income – Expenses expressly allowed – Expenses expressly disallowed – Depreciation.

Note: Distribution of marks: Problems 80% and Theory

20%COURSEOUTCOMES:

Onthesuccessfulcompletion of the course, students will be able to:

Examine the basic concepts of schedules of rates of tax, tax liability, and penalties and prosecution.

Explain the total taxable income of an

Assessee. Apply and practice the computation of

total income. **TEXTBOOKS**:

- 1. Incometax lawandPractice-V.P.Gaur&Narang, Kalyani Publisher,NewDelhi.
- 2. IncomeTaxLawandPracticeI-Dr.Sha,HimalayaPublishingHousePvtLtd.,Mumbai.

REFERENCEBOOKS:

- 1. IncomeTaxLawandPractice-DinkarPagare,SultanChand&Sons,NewDelhi.
- 2. IncomeTaxLawandPractice-Mehrothra,Sultan Chand&Sons,NewDelhi.

WEB SOURCES

- 1. www.incometaxindia.gov.in
- 2. www.icsi.edu.

B.COM. (COMPUTER APPLICATION)SEMESTER- V CORE XIV – SOFTWARE DEVELOPMENT WITH VISUALPROGRAMMING

UNIT-I

Introduction to Visual Basic: Getting Started – Working with Visual Basic – The Initial VisualBasic Screen – The SDI Environment – Toolbars – The Toolbox and Custom Controls andComponents – Starting a New Project – The Properties Window – Common Form Properties – ScaleProperties – ColourProperties.

UNIT-II

Building the User Interface: Toolbox – Creating Controls – Name Property – Properties of Command Buttons–Image Controls – Text Boxes – Labels – Message Boxes – Grid. Anatomyofa VBApplication–The Code Window–Statement in Visual Basic–Variables – Datatypes–Working with Variables–Constants – Input–Boxes.

UNIT-III

Display Information on a Form – The Format Function – Picture Boxes – Rich Text Boxes – ThePrinter Object – Determinate Loops – Indeterminate Loops – Making Decisions – Select Cases –NestedIf-Then–TheGOTO–StringFunctions–NumericFunctions–Date andTimefunctions – FinancialFunctions

UNIT-IV

Function Procedures—Sub Procedures— Advanced Usesof Proceduresand Functions—Lists: One—Dimensional Arrays — Arrays with more than One—Dimension — Using Lists and Arrays with Functions and Procedures— The With Statement - Enums — Control Arrays—List and Combo Boxes—Menus — MenuEditor—MDIForms.

UNIT- V

Introduction to Database – Working with Data Control: The Data Control – The BoundControl –Coding – Data Access Object: Functions of the Jet Database Engine – The DAOObject Model –Crystal and Data Reports: Crystal Report – Data Report – Creating MultipleReports

TEXTBOOKS:

- 1. "VisualBasic7FromtheGroupUP",GrayCornell,TataMcGrawHillEdition(Unit-1to Unit-IV)
- 2. "ProgrammingWithVisualBasic6.0",MohammedAzam,2nd Edition.(Unit –V)

APPLICATION)SEMESTER-VI

COREXV-MANAGEMENTACCOUNTING

Objectives:

- To develop an understanding of the conceptual frame work of managementaccounting.
- To acquaint the students, the Management Accounting Techniques that facilitatesmanagerial decision making.

UNIT-I

Managementaccounting–Meaning-objectives–Functions–Importanceandscope–Distinguish between Management Accounting, Cost Accounting and Financial Accounting – AdvantagesandLimitations of Management Accounting.

UNIT-II

Ratio Analysis – Uses and Limitations of Ratio Analysis – Classification of ratios – Analysis of Liquidity– Solvencyand Profitability.

UNIT-III

Fund flow analysis: Uses, Significance and Importance of fund flow statement – Cash flowanalysis(newformat)–Comparison between FundFlowanalysisandCashFlow analysis.

UNIT-IV

Budgets and Budgetary control – Definition – Importance – Essentials – Classification of Budgets – Master budget – Preparation of production budget, Purchase budget, Sales budget, Cashbudget, Material budgetandFlexiblebudget.

UNIT- V

Marginal costing – Significance and limitations of marginal costing – Absorption costing – P/V ratio – BEP and Marginof Safety – Practical application of marginal costing technique to different situations.

Note:Distribution of marks:Problems80% and Theory20%

STUDENTSOUTCOMES:

The Students will be able to understand the concept and use of Accounting and costing data for planning, control and decision making.

TEXTBOOKS:

- 1. ManagementAccounting-Dr.RamachandranandDr.R.Srinivasan,SriRamPublication,Tirchy.
- 2. ManagementAccounting-T.S.ReddyandY.HariPrasadReddy,MarghamPublication,Chennai.
- $3. \quad Management Accounting-J. Madagow da, Himalaya Publishing Pvt Ltd., Mumbai.$

- 1. ManagementAccounting-S.N.Maheswari,SultanChand&Sons, NewDelhi.
- 2. AccountingforManagement-Dr.V.R.Palanivelu,UniversitySciencePress,NewDelhi.
- 3. CostandManagementAccounting— S.P.JainandK.L.Narang,KalyaniPublishers,NewDelhi.
- 4. ManagementAccounting-R.S.N.PillaiandBhagavathi,SultanChand&Sons,NewDelhi.
- 5. Management Accounting Sharma &ShashiK.Gupta, Kalyani Publishers,NewDelhi.

APPLICATION)SEMESTE

R-VI

Objectives: CORE XVI-ENTREPRENEURIALDEVELOPMENT

- ToenablethestudentstolearntheconceptofEntrepreneurship.
- Torealisetheimportanceofentrepreneurshipqualitiesrequiredforsmallbusine ssmanagement.
- To instillideason identification, selectionandpreparation of projects and to have awareness on the institutions promoting entrepreneurs hip.

UNIT-IEntrepreneurshipConcept:

Entrepreneur—Meaning-Types-QualitiesofanEntrepreneur—Characteristicsofentrepreneur—classification of entrepreneur—Factors influencing entrepreneurship - Role ofentrepreneurineconomicdevelopment—Womenentrepreneurs:ChallengesandOpportunities.

UNIT-IIProjectIdentification:

Businessideageneration—IdentificationofBusinessOpportunities-Feasibility—Marketing —Financial—Economic—Technical—Managerial-Projectappraisal—ProjectReport—EntrepreneurialDevelopment Programmes(EDP).

UNIT-III:InstitutionalSupporttoEntrepreneur:

Institutions at the National Level: SSIB – SIDO – SIDBI - SISI – NSIC – NRDC – KVIC Institutionsin Tamil Nadu: SIDCO – SIPCO Tin Tamil Nadu-ITCOT – DIC – TIIC.

UNIT-IVMicro, Small and Medium Enterprises:

MSME- Meaning- Features- Role – Problems - Rural entrepreneurship - Meaning- Need and Problems-Small scale sector in India - Rationale and Objective of SSI- Problems of SSI - Sickness of Small Scale Units – Causes and revival.

UNIT-VIncentives, Subsidies and Bounties:

Meaning ofIncentives, Subsidyand Bounties—Needfor Incentives—Problems of Incentives — Schemes of Incentives in operation — Incentives for Development of Industries in Backward Areas—Subsidised Consultancy Service—Subsidy for Market Studies—Adoption of Indigenous Technology — Machinery on Hire Purchase — Transport Subsidy — Incentives Available to SSI Units in Backward Areas—Seed Capital Assistance.

- Entrepreneurial Development Dr. Gordon & Natarajan, Himalaya Publishing Pvt. Ltd., Mumbai.
- 2. EntrepreneurialDevelopment–JayshreeSuresh, MarghamPublications, Chennai.
- 3. Entrepreneurial Development Dr. L. Rangarajan, SreeRenga Publications, Rajapalayam.
- 4. Entrepreneurship and Small Business Management, KITAB Mahal, Allahabad, 1stEdition, 2003.
- 5. EntrepreneurialDevelopment–S.Sivasankari,CharulathaPublications,Chennai.

REFERENCEBOOKS:

- Entrepreneurial Development Raj Shankar, Vijay Nicole Imprints Pvt Ltd, Chennai-91.
- 2. EntrepreneurialDevelopment –S.S.KankaS.Chand&Co,NewDelhi.
- Fundamentals of entrepreneurship and small business RenuArora, S.
 K.Sooj, Kalyani Publishers, New Delhi.
- 4. EntrepreneurialDevelopment –S. Anil Kumar,S.C.Poornima,Mini K.AbrahamandK.Jayasri,Newageinternationalpublishers.
- 5. Entrepreneurial Development C. B. Gupta, N. P. Srinivasan, Sultan Chand &Sons, New Delhi.
- EntrepreneurshipandSmallBusinessManagement–Dr.P.T.VijayashreeandDr.
 M.Alagammai,MarghamPublications,Chennai.

CourseOutcomes:Bytheend ofthiscourse, Students shouldbeable to:

- Understandthebusinessopportunitiesandthemethodsofpreparingprojectreporttostartnew business.
- FamiliarisestudentswithCentralandStateInstitutionalFinancialsupporttoentrepren eurs.
- Understandandacquireknowledgerelatingto various schemesofincentivesandsubsidies.

APPLICATION)SEMESTER-VI

COREXVII - INCOMETAXLAWANDPRACTICE-II

Objectives:

- TocreateknowledgeinIncomeTaxAct1961withnewamendments.
- ToknowideaaboutE-Filing, Deductions & Computation of Total Income.

UNIT-I

Income from Capital Gains – Basis of charge – Capital assets – Transfer of capital assets – Types of capital gain –Exemptions - Computation of Capital Gains – Capital loss – Tax on Capital gains.

UNIT-II

Income from other sources – General income - Specific income – Deductions in computingincomefrom othersources – Computations of incomefrom othersources.

UNIT-III

 $\label{losses} Aggregation \ of \ Income-Deemed\ Income-Deduction\ from\ Gross\ Total\ Income-Set \ of \ fand Carry Forward\ of Losses.$

UNIT-IV

Computation of Tax Liability – Rules of Income Tax – Surcharge – Tax free incomes – Taxrelief– Computation of taxliabilityofIndividualand Firms.

UNIT-V

Income Tax Authorities – Powers – Assessment procedures – Types of Assessment - Introduction to E-filing-Appeals and Revisions.

Note: Distribution of marks: Problems 80% and Theory

20%.COURSEOUTCOMES:

Onthesuccessful completion of the course, students will be able to:

Examine the basic concepts of schedules of rates of tax, tax liability, and penalties and prosecution.

Explainthetotal taxableincomeofanAssessee.

Applyandpractice the computation of total income.

TEXTBOOKS:

- 1. IncometaxlawandPractice-V.P.Gaur&Narang,Kalyani Publisher,NewDelhi.
- $2. \quad Income Tax Law and Practice I-Dr. Sha, Himalaya Publishing House Pvt Ltd., Mumbai.\\$

REFERENCEBOOKS:

- 1. IncomeTaxLawandPractice-DinkarPagare,SultanChand&Sons,NewDelhi.
- 2. IncomeTaxLawandPractice-Mehrothra,SultanChand&Sons,NewDelhi.
- 3. IncomeTaxlawandpractice— T.S.Reddy&HariprasadReddy,MarghamPublications,Chennai.

WEB SOURCES

- 1. www.incometaxindia.gov.in
- 2. www.icsi.edu

B.COM.(COMPUTERAPPLICATION) SEMESTER- VI

COREXVIII-COMMERCEPRACTICALS

Objectives:

- Toprovidepracticalknowledgetofillformslikeinsurance,bank,loanapplication,membership form, income taxreturn forms etc.
- Totraintheminsecretarial, banking, insurance, cooperative organisation, costing and taxation aspects relating to processing of prescribed official forms.

LISTOFEXERCISESFORCOMMERCEPRACTICAL

UNIT-I:Secretarial&AdvertisingPractice:

- 1. Preparation of agenda and minutes of meetings-both general body and board of directors.(Students are asked to write agenda and minutes of their own and should not use printedformat). 2. Preparation of Application for shares and allotment letter of shares Allotment transfer forms.
- 3. Preparation of an advertisement copy, collection of advertisement in dailies and journals, critically evaluating the advertisement copy.

UNIT-II:BankingandInsurancePractice:

- 4. Drawing, endorsing and crossing of cheques-filling upof payins lips demand draft application and preparation of demand drafts.
- 5. MakingentriesinthepassbookandfillingupofaccountopeningformsforSBaccount,currentaccountand FDR's.
- 6. Drawingandendorsingofbills of exchangeand promissorynotes.
- 7. DrawaFlowChartandWritestepsforvariousModelsandMethodsof e-payments(Debitcard,Credit Card, SmartCard and e-money).
- 8. DrawaFlowChart,fillingupofpayinslipsandWritestepsforElectronicFundtransfer(RTGS,NE FT).
- 9. Fillingupof anapplicationformforL1Cpolicy,fillingupof thepremiumform-fillingupthechallan forremittanceofpremium.

UNIT-III:Co-operativeorganisationPractice:

- 10. Fillingupofapplication formsforadmissionincooperativesocieties.
- 11. Fillingupofloanapplicationforms and deposit challan.
- 12. FillingupofJewelloanapplicationform,Procedureforreleasingofjewelleryinjewelloansand repayment.

UNIT-IV:CostingPractice:

- 13. PreparationofInvoice,Receipts,Vouchers,DeliveryChallan,EntryPass,GatePass,Debitand CreditNotes.
- 14. UsingBinCardandInventories.
- 15. UsingCost Sheets.

UNIT-V:TaxPractice(IncomeTax&GST)

- 14. ApplicationforPAN(Permanent AccountNumber).
- 15. E-filing of ITRs: Filling up ITRs (Income -Tax Returns): ITR-1. ITR-2, ITR-3, ITR-4,ITR-4S, ITR-5, ITR-6. Introduction to Income Tax Portal: Preparation of electronic return(PracticalWorkshop).
- 16. E-filingofTDSReturns:TypesofformsforfilingofTDSreturns(PracticalWorkshopone-filingofTDS returns).
- 17. E-filing of Service Tax returns: Draw a Flow Chart regarding steps for preparation of service tax returns; (Conduct a practical workshop on e- filing of service tax returns usehypothetical figures in practical workshop and take a printed copy at the end of final step of e-filing).

Note:

Students may be asked to collect original or Xerox copies of the documents and affixthen on the record note book after having filled up. Drawing of the documents shouldnot be insisted.

CourseOutcomes:Bytheendofthis course,Students shouldbeableto:

- Enablethestudenttofamiliarwiththeformsandreportsforbusinesstransactionsthroughprin tedformsand electronic means.
- Studentbecomesapractionerinmodernofficeslikebanks,insurance,manufacturingcompa niesandprofessional practiceofIncomeTaxandGoods &Service Tax.
- Understandthe conceptual and practical knowledge about electronic filing of returns.

Distribution of marks for Practicalisas follows:

Practical	50Marks(5questionsx10Marks=50Marks)
RecordNote/InternalMarks	25Marks
Viva-Voce	25Marks
Total	100Marks

APPLICATION)ELECTIVEPAPERS

ELECTIVE I – PAPER

IPROJECTWORK

OrganisationoftheProject:

The students have to take up a group project work (5 to 7 students in a group) for 100 marks.

Projecttimeframe:

The students should choose a topic for the project in the beginning of the V semester and submit the report by the end of the V semester. This component will be included in the V semesteritself.

Areasof theproject:

Commerceandits related applications.

WorkDiary:

Student should maintain a work diary wherein weekly work carried out has to be written. Guideshould review the work everyweek.

Monitoring of the project:

Theprojectworkundertakenwillbeassessedin a phasedmanner on aregularbasis.

Schemeof evaluation:

Internal evaluation:

CIAmarkdistribution:

IReview	Selectionofthefieldofstudy, Topic&Research Design	10Marks
IIReview	Literature, Datacollection and Analysis	10Marks
IIIReview	WorkDiary	5Marks

Total 25Marks

EndSemesterExamination

Evaluation of the project 50 Marks (Jointly given by the

Viva-voce 25Marks external &internal examiner)

Total 75Marks

EvaluationProcess:

Viva-voce will be conducted by a panel of external and internal examiners including the HOD and staff Co-Ordinator guiding the project.

APPLICATION)ELECTIVE I – PAPER

IIFUNDAMENTALSOFINSURANCE

Objectives:

Toimparttheoretical baseonfundamental principlesofinsurancebusiness

UNIT-I

IntroductiontoInsurance—Meaning,Definitionofinsurance—Generalprinciplesofinsurance — Types of insurance life, fire and marine — Difference between life and other typesof insurance, Growth & Development of Indian insurance industry — Regulations of insurancebusinessand theemergingscenario.

UNIT-II

Life Insurance – Introduction to life insurance: Features of life insurance – Essentials of lifeinsurance, Different types of life policies – Annuities, Formation of life insurance contracts –Assignment and nominations – Lapses and revivals of policies. Surrender value, paid upvalue, Loans–Claims-Procedure for claims–Settlement of claims–Deathand Maturity.

UNIT-III

Fire Insurance – Fire insurance contracts – Fire insurance coverage – Policies for stocks – Rate fixation in fire insurance – Settlement of claims. **Marine Insurance** – Functions – Marineperils–Typesofmarinepolicies–Clausesingeneraluse–Warrantiesandconditions– proximatecause–subrogationandconciliation–Re-insurance–Doubleinsurance – Types of marine losses.

UNIT-IV

Miscellaneous Insurance – Motor insurance – Employer's liability insurance – Personalaccidentandsicknessinsurance—Aviationinsurance—Burglaryinsurance—Fidelityguaranteeinsurance—Engineeringinsurance—cattleinsurance—Cropinsurance.

UNIT- V

ProcedureforbecominganAgent-Pre-requisitefor obtainingalicense-Durationoflicense - Cancellation of license - Termination of agency - Code of Conduct - Functions of theAgent.

- FundamentalsofInsurance-Dr.Periyasamy,HimalayaPublishingPvtLtd,Mumbai.
- 2. Insuranceprinciples and practice-Moorthy. A, Marghampublications, Chennai.
- 3. Fundamentalsofinsurance-Dr.P.K.Guptha, Marghampublications, Chennai

- 1. Insuranceprinciples and practice-Periasamy.P,MarghamPublications,Chennai
- 2. Insurance principlesandpractice- Mishra.M.N, SultanChand& Sons,NewDelhi.
- 3. Insuranceprinciplesandpractice-Balu.V.&Premilan,Marghampublications,Chennai.

APPLICATION)ELECTIVE II -

PAPER

IOFFICEORGANISATION

Objectives:

• Toenablethestudentstolearntheofficeorganization, types, office furniture and machines.

UNIT-I

Modern Office – Meaning, Importance – Function – Location of Office – Office Layout – Open and Private Offices – Office Environment, Lighting, Ventilation freedom from noiseanddust, sanitary, security and secrecy.

UNIT-II

OfficeOrganisation—Importance—Types—Organisationchart—OfficeManuals—Delegationofauthorityandresponsibility—centralization vsdecentralization.

UNIT-III

Office Systems - Flow of work - Role of Office manager - Office forms - forms of Control - formsofdesigning - Control of Correspondence - Handling inward and outward mails.

UNIT-IV

Stationery - Importance - Control of Stationery Cost - Purchasing - Stationery supplies - Filing - Importance - Functions - Characteristics of good filing system - Indexing - Meaning, Importance and kinds.

UNIT-V

Officefurniture—Typesoffurniture—Officemachineandequipments—Objectofmechanization — Types office machines — Computers and its uses in office — Criteria forselection.

- 1. OfficeManagement-R.K.Chopra,HimalayaPublishingPvt.Ltd,Mumbai.
- 2. OfficeManagement-Dr.T.S.Devanarayanan,N.S.Raghunathan,MarghamPublications, Chennai.

- 1. ManualofOfficeManagementandCorrespondence-B.N.Tandon,S.ChandPublishingPvt. Ltd., New Delhi.
- 2. OfficeOrganisationandManagement-C.B.Gupta,SultanChand&Sons.,NewDelhi.

APPLICATION)ELECTIVE II – PAPER

HISECRETARIAL PRACTICE

Objectives:

- Toenlightenthestudentsthedutiesofcompanysecretary.
- Onsuccessfulcompletion of this course the students shall learn these cretarial work.

UNIT-I

Company Secretary – Appointment – Qualifications for appointment as Secretary – GeneralLegalPosition– Duties – Rights–Liabilities.

UNIT-II

Statutory and other Books – Period of preservation of records – Return to be filed with theregistrar– Secretarial duties regardingmaintenance of statutory and other books.

UNIT-III

Depository and Dematerialisation: Introduction – Definition – Advantages – Procedure fordematerializationofshares– Transfer & Transmission of shares.

UNIT-IV

RoleofCompanySecretaryinconductingtheBoardMeetings—FrequencyofBoardMeetings—Notice for Agenda — Quorum — Resolution by circulation — Procedure at BoardMeetings—Minutes of theBoard Meeting.

UNIT- V

Statutory meetings-Procedure-Secretarialdutiesrelatingtostatutorymeeting—Annualgeneral meeting and Extra ordinary General Meeting – Drafting of Notices, Agenda and Minutesofacompanymeetings.

CourseOutcome:

The students will be able to familiarize the duties of company secretary relating to meeting, minutes and resolution.

- 1. SecretarialPractice-B.N.Tandon,S.ChandPublishingPvtLtd,NewDelhi.
- 2. SecretarialPractice-P.Saravanavel,HimalayaPublishingPvtLtd,Mumbai.

- 1. SecretarialPractice-M.C.Shukla&Gulshan,S.Chand&Co,NewDelhi.
- 2. SecretarialPractice-Sherlekar,HimalayaPublishingPvt Ltd,Mumbai.

APPLICATION)ELECTIVEIII-

PAPERI

Objectives:

BANKINGTHEORY

- Todevelop theknowledgeinthefieldofbanking.
- Tomakethe studentstounderstand thefunctions of various banks.

UNIT-I

Banking – Definition – Classification – Progress of Banking in India – Presidency Banks – State Bank of India its subsidiaries - Nationalisation of commercial banks – Functions – itsrole in economic development – The lead bankscheme- village adoption scheme, servicearea approach—IRDP – Differential Interest Rate(DIR) – Priority sectorad vances.

UNIT-II

Banking Regulation Act 1949 – Main provisions – Paid up Capital – Reserves of scheduledbanks – Control over advances – Liquid assets – Licensing of banks – Opening of newbranches—windingupand amalgamation of bankingcompanies.

UNIT-III

Moneymarket–MoneymarketVsCapitalMarket–Components–Submarkets–Characteristics–ImportanceofMoneyMarket–IndianMoneyMarket:Structure–Instruments – Deficiencies / weakness.

UNIT-IV

Nature of central Bank-Functions-Methods of credit control-Quantitative and Qualitative credit control we apons.

The Reserve Bank of India – constitution – Functions of RBI and Agricultural credit – Industrial finance – Bill market scheme – Control of credit by RBI – Bank rate – Openmarket operations – Variable Reserve Ratio – Selective credit controls – Direct action – MoralPersuasion – System of currencymanagement.

UNIT-V

Non-Banking financial institutions – Equipment leasing company – Hire Purchase financecompany – Housing finance companies – Mutual benefit finance companies – Functions of non-banking companies – commercial banks vs. non-banking finance companies – RBI directions over NBFC.

CourseOutcomes:

The students will be able to get knowledge in the fild of banking and functions.

- 1. BankingTheoryLaw&Practice-Sundharam&Varshney,SultanChand&Sons,NewDelhi.
- 2. BankingTheory & Practice-E.GordonandDr.K.Natarajan, Himalaya Publishing House, Mumbai.
- 3. BankingTheoryLawandPractice—B.Santhanam,MarghamPublications,Chennai.

- 1. BankingTheoryLaw&Practice-Rajesh.R,Sivagnanasithi.T,TataMc.Graw-Hill publishingCo.Ltd,New Delhi.
- 2. Banking Theory & Practice Dr.P.K.Srivastava, Himalaya Publishing House, Mumbai.
- 3. BankingTheory&Practice-Shekar,K.C,LekshmiShekar,VikasPublishingHousePvt.Ltd, New Delhi.

APPLICATION)ELECTIVEIII-

PAPERII

BANKINGLAWANDPRACTICE

Objectives:

- To provide knowledge relating to the procedure for opening bankaccounts, features of chequeand lending principles of bank.
- Toprovideexposuretothestudentswiththelatestdevelopmentinthebankingfieldsucha s ECS, EFT,CBS,SWIFT, KYC.

UNIT-I

Definition of banker and customer – General relationship – Special relationship – Right of setoff-Banker'slien–Dutytomaintainsecrecyofcustomersaccount–Specialtypesofcustomers.

UNIT-II

Different types of accounts – General precautions for opening of various types of accounts-LegalpositionrelatingtoFDR–Negotiableinstruments–Cheque–Salientfeatures–Crossing–Material Alteration–Endorsement.

UNIT-III

Paying banker – Precautions before honouring a cheque – Payment in due course – Holder indue course – Collecting banker – as a holder for value – as an agent – Statutory protection – Conversion – Duties.

UNIT-IV

Soundlending-Principles-Securedandunsecuredadvances-Loans-Cashcreditoverdraft - Bills discounted - various securities for advances - Precautions before lendingagainst securities.

UNIT- V

Advancementsinbanking-ElectronicClearingService(ECS)–ElectronicFundTransfer(EFT) – Core Baking Solution(CBS) – Advantages of core banking solution – Realtime gross settlement – SWIFT – KYC – Customer identification procedure – E-Banking –Definition and importance– C2B– E-Banking models– Electronic delivery Channels–ATM –Debitcard – Creditcard–Mobilebanking–WAP–Telebanking–Internetbanking

- Bankassurance- BankingOmbudsmanScheme.

1. Banking Theory & Practice-E.Gordon and Dr.K.Natarajan, Himalaya Publishing House, Mumbai.

- 1. BankingTechnology— Dr.A.Rama,A.Arunadevi,Newcenturybookhouse(P)Ltd,Chennai.
- 2. BankingTheoryLaw&Practice-Sundharam&Varshney,SultanChand&Sons,NewDelhi.
- 3. Banking Theory Law & Practice Rajesh.R, Sivagnanasithi.T, Tata McGraw Hill PublishingCoLtd,NewDelhi.
- 4. BankingTheory&Practice-Dr.P.K.Srivastava,HimalayaPublishingHouse.
- 5. BankingTheory&Practice-Shekar.K.C,Lekshmishekar,VikasPublishingHousePvt.Ltd

APPLICATION)ELECTIVE IV -

PAPER

ICAMPUSTOCORPORATE

Objectives:

- Toenable thestudents understandthe corporatepolicies.
- Tomakethestudentsknowledgeaboutvarioustypesofbusinesscorrespondencesandpractica lapplications.

UNIT-I

Meaning of corporate – Campus and corporate –Verbal and non-verbal communications – Importance– various types of business correspondences.

UNIT-II

Fundamentalsof English-Constructing sentences-Correctuse of tenses-Articles-InternationalPhoneticAlphabet-listening-Principlesofgoodlistening-Accentcomprehension-Practical exercise.

UNIT-III

Business letters – Meaning – Enquiries and Replies – Orders and Execution – Claims and Adjustments – Sales letters – Preparation of resume – Application for jobs.

UNIT-IV

Reports-Meaning-qualities of of a good business report-Reports by group and individuals-Meetings-types-Preparing of Agenda and Minutes.

UNIT- V

Corporateetiquette–Dressingandgroomingskills–Workplaceculture–Email–Professional competencies – Time management – team skills – stress management – Inter-actionwith Groups in the companies.

CourseOutcomes:

Onthesuccessfulcompletion of coursestudents will be able to:

To enable the students under stand the corporate demand, competition and employment opportunities

.

Employeehappiness, lowerlabourturn-over, employeeperformance and loyal to company.

Toempower thestudentsinoral andwrittencommunicationinthemodern businessworld.

To make the students understand the term of business communication importance and effectiveness ofBusiness correspondences.

TEXTBOOKS:

- 1. Essentials of Business Communication Rajendra Pal, J.S. korahilli, Sultan Chand&Sons, New Delhi.
- 2. Business Communication-N.S.Raghunathan&B.Santhanam,MarghamPublicationsChennai.
- 3. BusinessCommunication— V.R.Palanivelu&N.Subburaj,HimalayaPublishingPvt.Ltd, Mumbai.

- 1. EffectiveBusinessEnglishandCorrespondence-M.S.RameshandPattenshetty -RS.Chand&Co,Publishers,NewDelhi-2.
- CommercialCorrespondence–
 R.S.N.PillaiandBhagavathi.S.ChandPublications, New Delhi.
- 3. BusinessCommunication— SathyaSwaroopDebasish,BhagabanDas,PHILearningPvt.Ltd.,NewDelhi2010 Edition
- 4. Communicationconquer: AHandbookofgroupdiscussion and Job Interview—Pushpalatha&Kumar, PHILearning Publisher.

APPLICATION)ELECTIVEIV-PAPERII

CUSTOMERRELATIONSHIPMANAGEMENT

Objective:

To provide a thorough understanding of customer – retailer relationship and the ways tomanageit.

UNIT-I

CRM–Evolution, Meaning, Definition, Objectives, and Benefits–Relationship between CRM & Technology–Creating a CRM culture–Building blocks of CRM–CRM Strategies – Types of CRM.

UNIT-II

RelationshipMarketing-Overview,Meaning-BasisofBuildingRelationship-CustomerLifetimeValue-Conflict Management and CustomerRetention.

UNIT-III

Planning CRM Project—General Business Goals and Objectives—Framework of SuccessfulCRM – CRM: Implementation Steps – Role of CRM and Employees, the HCRM Model, WayForward.

UNIT-IV

CRM in Banking – CRM strategiies – CRM applications – Retail Banking and CRM – Universal Banking and CRM – Three major S's Associated with banking in relation to CRM-NetbankingandCRM–CRMandkeyaccountmanagement–CRMincommercialscheduledbanks – Technologybankingand CRM– bankingschemes withCRM.

UNIT-V

CRM Marketing Initiatives – What is ECRM? – Levels, ECRM Tools – Difference between CRM and ECRM—CRM: Opportunities, Challenges and Ways to avoid Pitfalls.

CourseOutcomes:

The students will be able to understand the concepts, principles, current trends and role of CRM in Banking.

TEXTBOOKS:

1.

 $Dr. K. Govinda Bhat, Customer Relationship Management, Himalaya Publishing House, 2010\ Edition.$

- 1. S.Shajahan–RelationshipMarketing,McGrawHill,1997,2.PaulGreenBerg–RCM,Tata McGrawHill, 2002.
- 2. VenkataRamana.V,Somayajulu.G–CustomerRelationshipManagement–Excelbooks,New Delhi– 2003 Edition.

B.COM.(COMPUTERAPPLICATION)

SEMESTER-III

SKILL BASED ELECTIVE PAPER -

IFINANCIALMARKET

Objectives:

- Toenlightenthestudentstheroleofcapitalmarkets inIndia.
- Tocreateawareness about the stock market among the students.

UNIT-I

Introduction: Indiancapitalmarketanditsfunctions —International Market — FinancialinnovationsinIndianandInternational Market.

UNIT-II

 $Investor \lq sprotection-The role of SEBI-Investors investment attitude.$

UNIT-III

Ratingagencies—IndianandGlobal— CRISIL,ICRA,CARE,ONICRA,FITCH&SMERA.Moody's InvestorsServiceandStandard&Poor's(S&P),Fitchratings,Egan Jones,DBRS.

UNIT-IV

Indian Capital market trade practices-BSE, NSE, Sensex, Nifty, OTCEI-Depositor yand Dematerialisation.

UNIT- V

FundamentalandTechnicalanalysis.

CourseOutcome:

The students will be able to acquire knowledge about mechanics and analysis of financial market.

BOOKSFORREFERENCE:

- 1. CapitalMarketin India–ReformsandRegulations,DeepakRathe.
- 2. CapitalMarketandSecuritiesmarket-SangeethKedia.
- 3. Financialmarketsandservices–Dr.L.Natarajan, MarghamPublications, Chennai.
- 4. SecuritiesLawsandMarketoperations-Dr.L.Natarajan,MarghamPublications,Chennai.
- 5. MerchantBankingandFinancialservices— Dr.S.Gurusamy,VijayNicoleImprintsPvtLtd, Chennai.

APPLICATION)SEMESTE

R-III

SKILL BASED ELECTIVE COURSE -

IIMARKETING

UNIT-I

Definition and Meaning of Marketing – Modern Concept of Marketing.

UNIT-II

MarketingFunctions—Buying—Selling—Assembling—Transportation—Warehousing—channelofdistribution.

UNIT-III

MarketingFunctions–Financing-Riskbearing–Standardisation–GradingMIS–(MarketingInformationsystem).

UNIT-IV

ProductPlanningandDevelopment-IntroductionofanewProduct-ProductLifeCycle-ProductDiversification.

UNIT- V

GlobalMarketing–E-Marketing–TeleMarketing–GreenMarketing–OnlineMarketing–NeuroMarketing.

COURSEOTCOME:

The students are able to acquire knowledge about marketing and skill in the field of marketing.

TEXTBOOKS:

- 1. Marketing-RajanNair,SultanChand&Sons,NewDelhi.
- 2. Marketing-R.S.N.PillaiandBhagavathi,S.Chand&CoLtd,2009Edition&2011Reprint.

- 1. MarketingManagement–SherlakharS.A,HimalayaPublishingHouse,Mumbai.
- 2. MarketingManagement–V.S.RamasamyandNamakumariMacmillan.
- 3. PrinciplesofMarketing-Sonatakki,KalyaniPublishers,NewDelhi.

APPLICATION)SEMESTER-IV

SKILL BASED ELECTIVE PAPER -

IIIPROJECTMETHODOLOGY

Objectives:

- Toprovidebasicknowledge abouttheprojectmethodology.
- The student know how to carry out the project work.

UNIT-I

Introduction: Project—Meaning—Features—Objectives of project—Difference between dissertation and Thesis.

UNIT-II

Identificationofprojectproblems-ProblemsrelatedtoFinance,Marketing,HRM,EDP,Banking.

UNIT-III

 $Review of\ Literature-Sampling-Selection of sample-Collection of data.$

UNIT-IV

Dataanalysis-Percentageandtrendanalysis-Numerical evaluation-Justification and interpretation.

UNIT- V

ProjectReportWriting.

OUTCOMES:

- 1. Afterthesuccessfulcompletionofthecoursethestudentscometoknowtocarryoutthe project work.
- 2. Identifyprojectgoals,constraints,deliverables,performancecriteria,controlneeds,andres ourcerequirementin consultationwithstakeholders.

TEXTBOOK:

- 1. ProjectMethodology— Senthilkumar.K&Sasikumar.G,HimalayaPublishingHouse,Mumbai.
- 2. ResearchMethodology–MethodsandTechniques, C.R. Kothari, GouravGarg–Newageinternational publishers, New Delhi.

- 1. ProjectManagement–K.Nagarajan,Newageinternationalpublishers,NewDelhi.
- 2. Elements of project management K.Nagarajan, New age international publishers, New Delhi.
- 3. AGuidetoprojects-Dr.R.Ravilochanan, Marghampublications, Chennai.

APPLICATION)SEMESTER-IV

SKILL BASED ELECTIVE PAPER -

IVHUMANRESOURCEMANAGEMENT

UNIT-I

HRMandHRDMeaning, Definition—Qualities of good HRmanager.

UNIT-II

ScopeandImportanceof HRM&HRD.

UNIT-III

RecruitmentSources-SelectionProcess

UNIT-IV

TypesofInterviews-EmployeesTraining.

UNIT- V

Performanceappraisal.

- 1. PersonnelManagement:C.B.Mamoria&S.V.Gankar,HimalayaPublishingHouse,Mu mbai.
- 2. HumanResourceManagement:J.Jayasankar,MarghamPublications,Chennai.
- 3. HumanResourceManagement:P.C.Michael,HimalayaPublications,Mumbai.
- 4. HumanResourceManagement:A.W.MondyadR.M.Noe,PearsoneducationDelhi.
- 5. Human Resource Management: G.Desslerand B. Varkkey. Pearsoneducation Delhi.

B.COM.(COMPUTERAPPLICATION)

SEMESTER-III

NON MAJOR ELECTIVE COURSE -

IMARKETING

UNIT-I

DefinitionandMeaningofMarketing-ModernConcept ofMarketing.

UNIT-II

Marketing Functions-Buying-Selling-Assembling-Transportation-Warehousing-channel of distribution.

UNIT-III

 $\label{lem:marketingFunctions-Financing-Riskbearing-Standardisation-Grading MIS-(Marketing Information system).$

UNIT-IV

 $\label{lem:productPlanning} Product Planning and Development-Introduction of a new Product-Product Life Cycle-Product Diversification.$

UNIT- V

Global Marketing-E-Marketing-Tele Marketing-Green Marketing-Online Marketing-Neuro Marketing.

COURSEOTCOME:

The students are able to acquire knowledge about marketing and skill in the field of marketing.

TEXTBOOKS:

- 1. Marketing-RajanNair,SultanChand&Sons,NewDelhi.
- 2. Marketing-R.S.N.Pillaiand Bhagavathi,S.Chand&CoLtd,2009Edition&2011Reprint.

- 1. MarketingManagement–SherlakharS.A,Himalaya PublishingHouse,Mumbai.
- 2. MarketingManagement–V.S.RamasamyandNamakumariMacmillan.
- 3. PrinciplesofMarketing-Sonatakki,KalyaniPublishers,NewDelhi.

APPLICATION)SEMESTER-IV

NON MAJOR ELECTIVE COURSE -

IIHUMANRESOURCEMANAGEMENT

UNIT-I

HRMandHRDMeaning, Definition—Qualities of good HRmanager.

UNIT-II

ScopeandImportanceof HRM&HRD.

UNIT-III

RecruitmentSources-SelectionProcess

UNIT-IV

TypesofInterviews-EmployeesTraining.

UNIT- V

Performanceappraisal.

- 1. PersonnelManagement:C.B.Mamoria&S.V.Gankar,HimalayaPublishingHouse,Mumbai.
- 2. HumanResourceManagement:J.Jayasankar,MarghamPublications,Chennai.
- 3. HumanResourceManagement:P.C.Michael,HimalayaPublications,Mumbai.
- 4. HumanResourceManagement:A.W.MondyadR.M.Noe,PearsoneducationDelhi.
- 5. HumanResourceManagement:G.DesslerandB.Varkkey.PearsoneducationDelhi.

QUESTION PAPER PATTERN

QUESTION PAPER PATTERN FORTHEORYSUBJECTS

(Includingskillbasedandnon-majorelectivepapers)

Time:3Hours. Max.Marks:75

PART-A(15x 1=15Marks)

Answer All

Questions(Threequestionsfromea chunit)

PART-B(2x5=10Marks)

Answer any Two

Questions(Onequestionfrome

achunit)

PART-C(5x 10=50Marks)

AnswerAllQuestions

(Onequestionfromeachunitwithinternalchoice)

QUESTION PAPER PATTERN FORACCOUNTINGSUBJECTS

Time:3Hours. Max.Marks:75

PART-A(15x 1=15Marks)

Answer All

Questions(Threequestionsfromea chunit)

Out of 15 Questions -5 Theory and 10 Problems

PART-B (2x 5= 10Marks)

Answer any Two

Questions(Onequestionfrome

achunit)

Out of 5 Questions - All the 5 Questions are problem

PART-C (5x10 = 50Marks)

AnswerAllQuestions

(One question from each unit with internal choice)Out of 5Questions—1Theoryand4Problems

QUESTION PAPER PATTERN

FORINCOMETAXLAWANDPRACTI

CE

Time:3Hours. Max.Marks:75

PART-A(15x 1=15Marks)

Answer All

Questions(Threequestionsfromea

chunit)

Out of 15 Questions -5 Theory and 10 Problems

PART-B (2x 5= 10Marks)

Answer any Two

Questions(Onequestionfrome

achunit)

Out of 5 Questions - All the 5 Questions are problem

PART-C (5x10 = 50Marks)

AnswerAllQuestions

(One question from each unit with internal

choice)Out of 5Questions-1Theoryand4Problems

QUESTION PAPER PATTERN FORSTATISTICS

Time:3Hours. Max.Marks:75

PART-A(15x 1=15Marks)

Answer All

chunit)

Questions(Threequestionsfromea

Out of 15 Questions -5 Theory and 10 Problems

PART-B (2x 5= 10Marks)

Answer any Two

Questions(Onequestionfrome

achunit)

Out of 5 Questions - All the 5 Questions are problem

PART-C (5x10 = 50Marks)

AnswerAllQuestions

(One question from each unit with internal choice)Out of 5Questions—1Theoryand4Problems